

# Population Health Planning and Forecasting in Acute and Chronic Disease

## Hosted by:

**Jacquie White**

Deputy Director for LTC,  
Older People & End of  
Life Care  
NHS England

**Dr. Eileen Pepler**

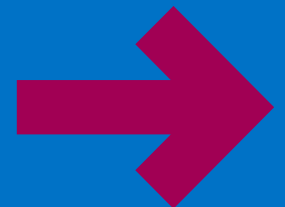
The Pepler Group

**Claire Cordeaux**

Executive Director  
SIMUL8 Corporation

**Brittany Hagedorn**

US Healthcare Lead  
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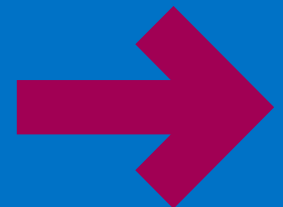
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SIMUL8 Corporation



# Agenda

## Introductions

Jacquie White

Dr Eileen Pepler

Claire Cordeaux

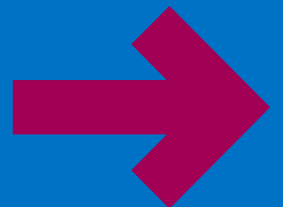
Canada and UK Health Systems: Dr. Eileen Pepler

NHS England and New Models of Care: Jacquie White

Simulation/Population Health Modelling to inform long term conditions:  
Claire Cordeaux

Reflections from Canada: Dr Eileen Pepler

Discussion



# How did this conversation happen?



# Global challenges

## Increasing demand

- Rise of long term conditions and multi-morbidity: physical and mental
- Ageing population
- Increasing system wide expectations: access, treatment, cure not care

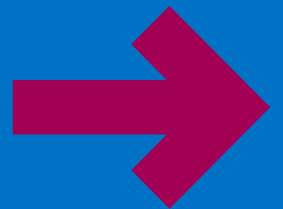
## Supply pressures

- Dependence on system
- Hospital and medic-centric care models
- Workforce – recruitment & retention, ageing, diversity and culture
- Fragmentation of care in health and to social care
- Crisis curve

## Solution – Transforming what we buy and how we buy it:

- Person centred co-ordinated care – whole person approach to improve outcomes and value

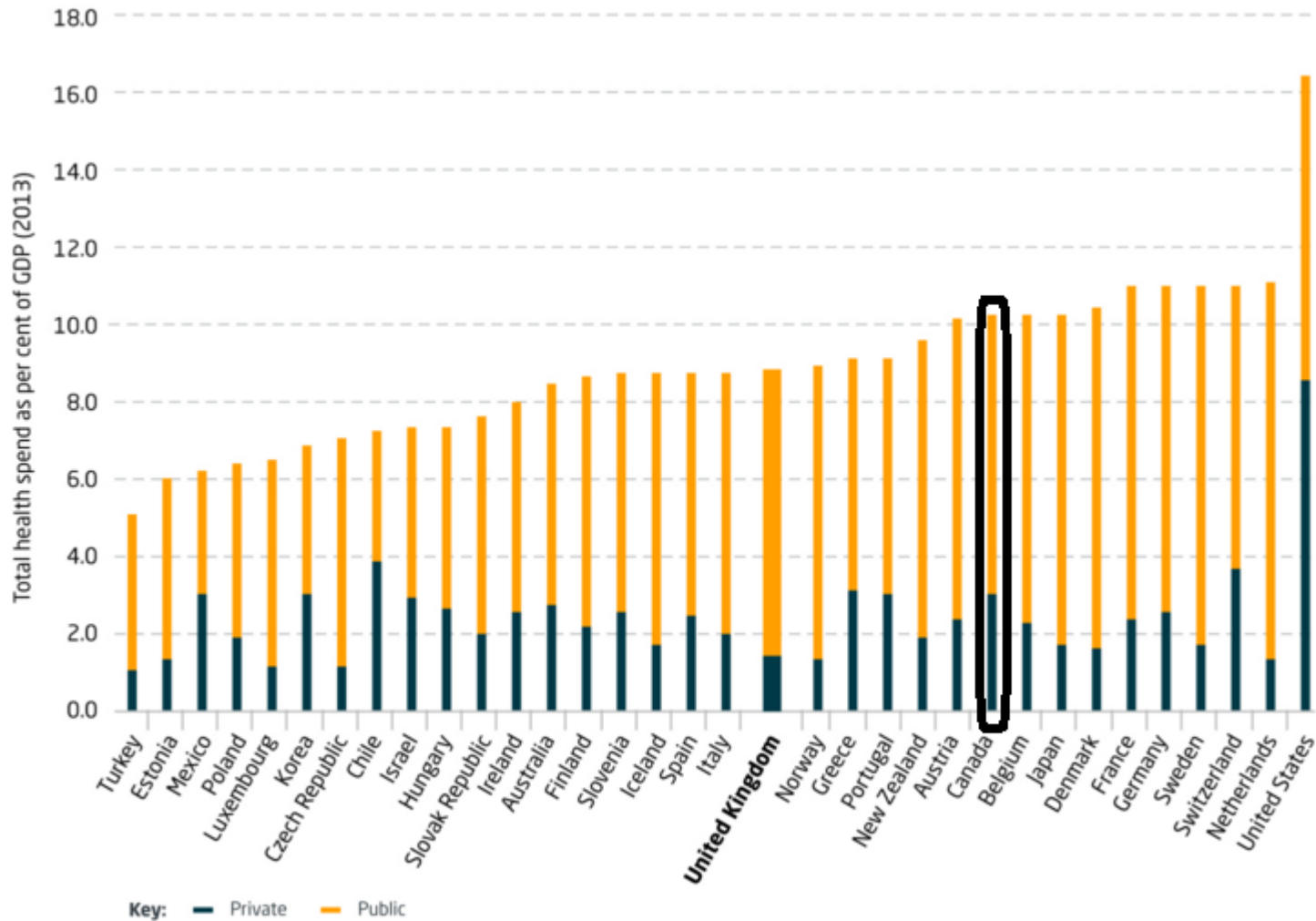
# Canadian and UK systems compared



# Canada and the UK

Country	Life expectancy	Infant mortality rate	Physicians per 1000 people	Nurses per 1000 people	Per capita expenditure on health (USD)	% of government revenue spent on health	% of health costs paid by government
<u>Australia</u>	81.4	4.2	2.8	9.7	3.137	17.7	67.7
<u>Canada</u>	81.3	4.5	2.2	9.0	3.895	16.7	69.8
<u>France</u>	81.0	4.0	3.4	7.7	3.601	14.2	69.0
<u>Germany</u>	79.8	3.8	3.5	9.9	3.588	17.6	66.9
<u>Japan</u>	82.6	2.6	2.1	9.4	2.581	16.4	61.3
<u>Sweden</u>	81.0	2.5	3.6	10.8	3.323	13.6	81.7
<u>UK</u>	79.1	4.8	2.5	10.0	2.992	15.8	70.7
<u>US</u>	78.1	6.9	2.4	10.6	7.290	16.5	45.4

# Canada and the UK

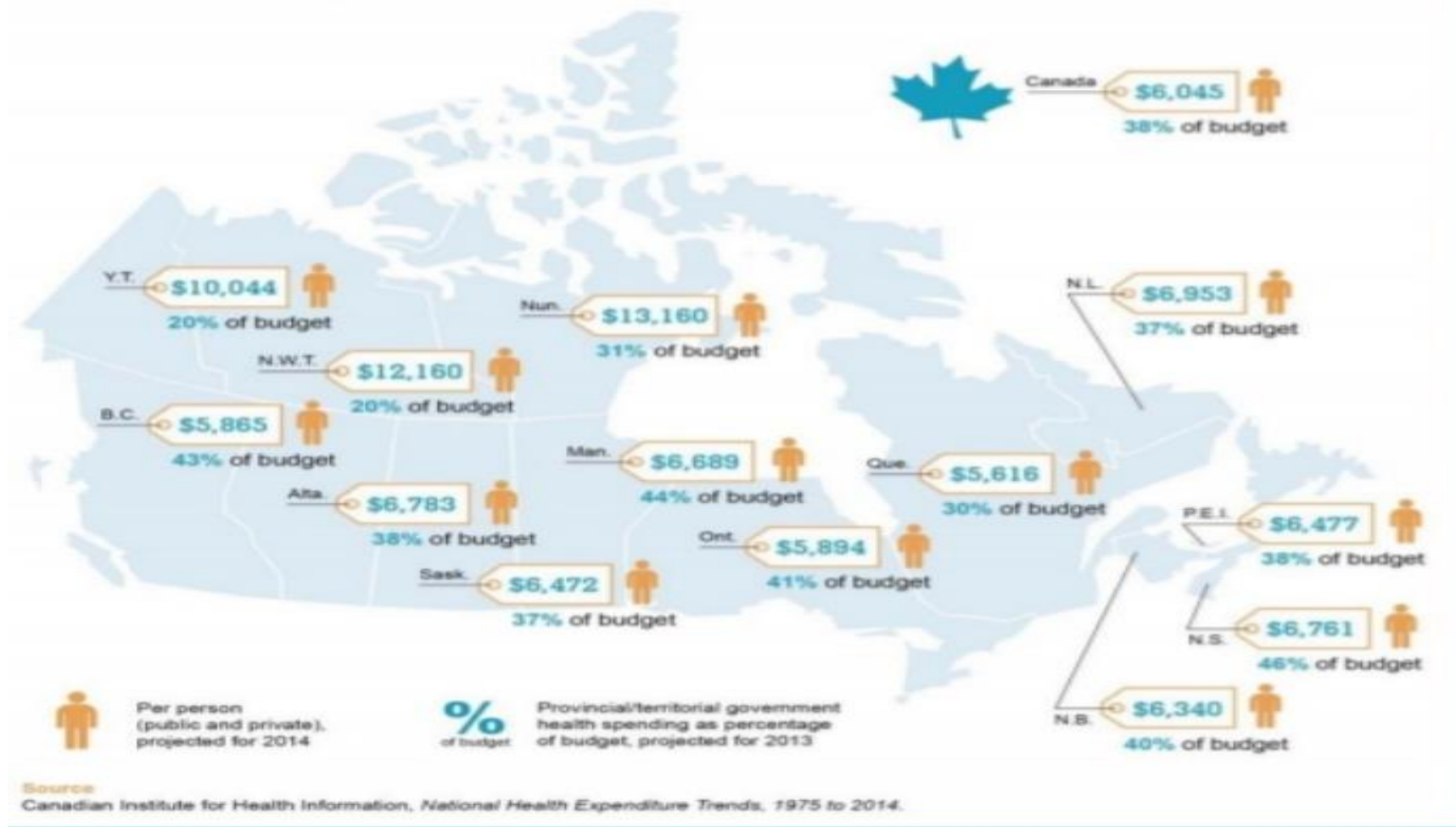


Source: OECD

# Similar Challenges

- On September 16, 2004, the Canadian government announced \$41 billion over the next 10 years of new federal funding in support of the action plan on health.
- That Health Accord expired in 2014 and the federal government did not negotiate funding leading up to 2015—just measurement, accountability and best practices
- The funding is set—an increase of six percent in the first three years, and a minimum of three percent in the remaining seven years
- In 2015 new government---another shift, new thinking, new demands for non-physician centric models, rural, aboriginal, vulnerable service improvements and workforce aging.....

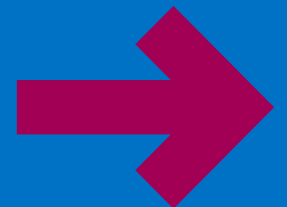
# Need to Reset Our Delivery System



# Resetting—Shift to Population Health

- New Models of Care—strategic methodology
- Population Shifts—aging, chronic disease, etc.
- Workforce Implications---existing versus future
- Shifting dynamics between patients and clinicians
- Self-care management
- Impact of Technology enabled care
- Workforce arrangements demand co-operation between very different workforce groups
- Coordinator or ‘navigator’ roles become crucial in a complex fragmented landscape
- Thinking outside the ‘box’ and keeping the welfare of the patient at the forefront
- Learning from other jurisdictions--- **NHS Long Term Conditions Program/Simulation/Funding**

# NHS England Approach



# The NHS England programme

## Definitions

- Person not patient
- Long Term Conditions not chronic disease
- Whole person not separation of physical, mental, emotional and social needs
- Co-ordinated care not integrated care

# Tackling the priorities in the NHS

- Empowering patients and informal carers to be full partners in care
- Whole person focus
- Life course approach to care needs
- Strengthening Primary and Community Care
- Older people with increasingly complex needs including frailty
- New care models moving away from purely medical, hospital-centric focus
- Strengthen key enablers – IT, Workforce, Technology
- Need for a new purchaser/provider/funding model

# LTC Framework: House of Care



# Outcomes and benefits

- More activated patients have **8% lower** costs in the base year and **21% lower** costs in the following year than less activated patients
- Health coaching can yield a **63% cost saving** from reduced clinical time, giving a potential annual saving of £12,438 per FTE from a training cost of £400
- Coaching and care co-ordination has shown to **reduce emergency admissions by 24%**
- Improved medication adherence improves outcomes and yields efficiencies, for instance in 6000 adults in the UK with Cystic Fibrosis, could save more than **£100 million over 5-years**
- Between **20% and 30% of hospital admissions** in over 85's could be prevented by proactive case finding, frailty assessment, care planning and use of services outside of hospital

# Long Term Conditions Year of Care Commissioning Programme

- **Engagement and commitment across the system**
  - Patients, Clinicians, Managers, Senior leaders
  - Joint vision and narrative
  - Shared benefits
- **Whole Population Analysis**
  - Understanding the population
  - Risk profiling and segmentation
- **Patient & Service Selection**
- **Planning for Change**
  - Simulation Modelling
  - Workforce
  - Capitated Budget
- **Delivery Models**
  - Service redesign
- **Contracting and performance monitoring**

# National Population Analysis

## Prevalence:

- There are 16 million with one LTC, 10 million with two LTCs, 1 million people in England with frailty, and 0.5 million approaching end of life

## Quality of life:

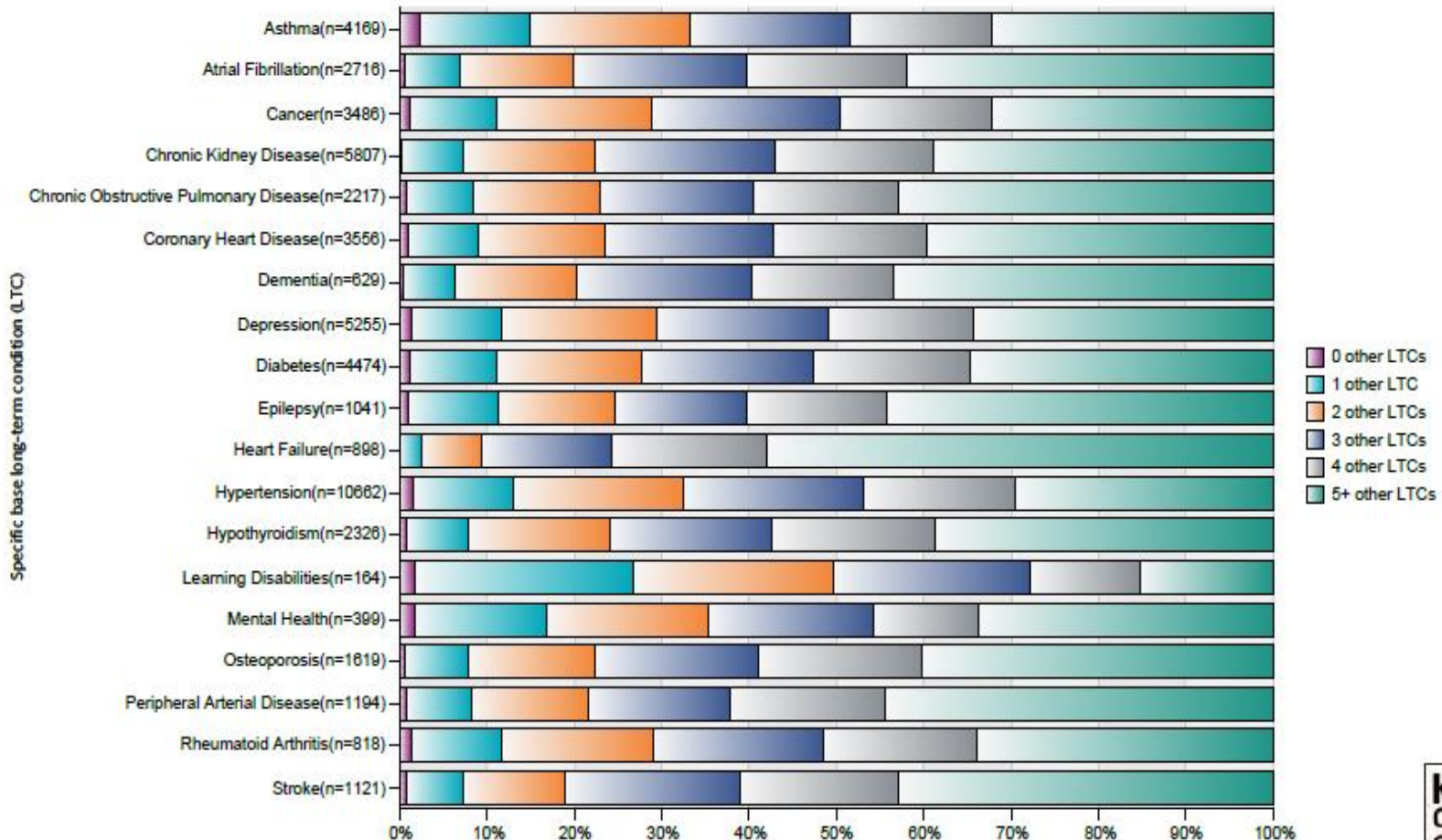
- The larger the number of co-morbidities a patient has the lower their quality of life
- Increasing evidence of over-treatment and harm
- Social isolation/loneliness a risk factor for mortality in over 75s

# National Population Analysis

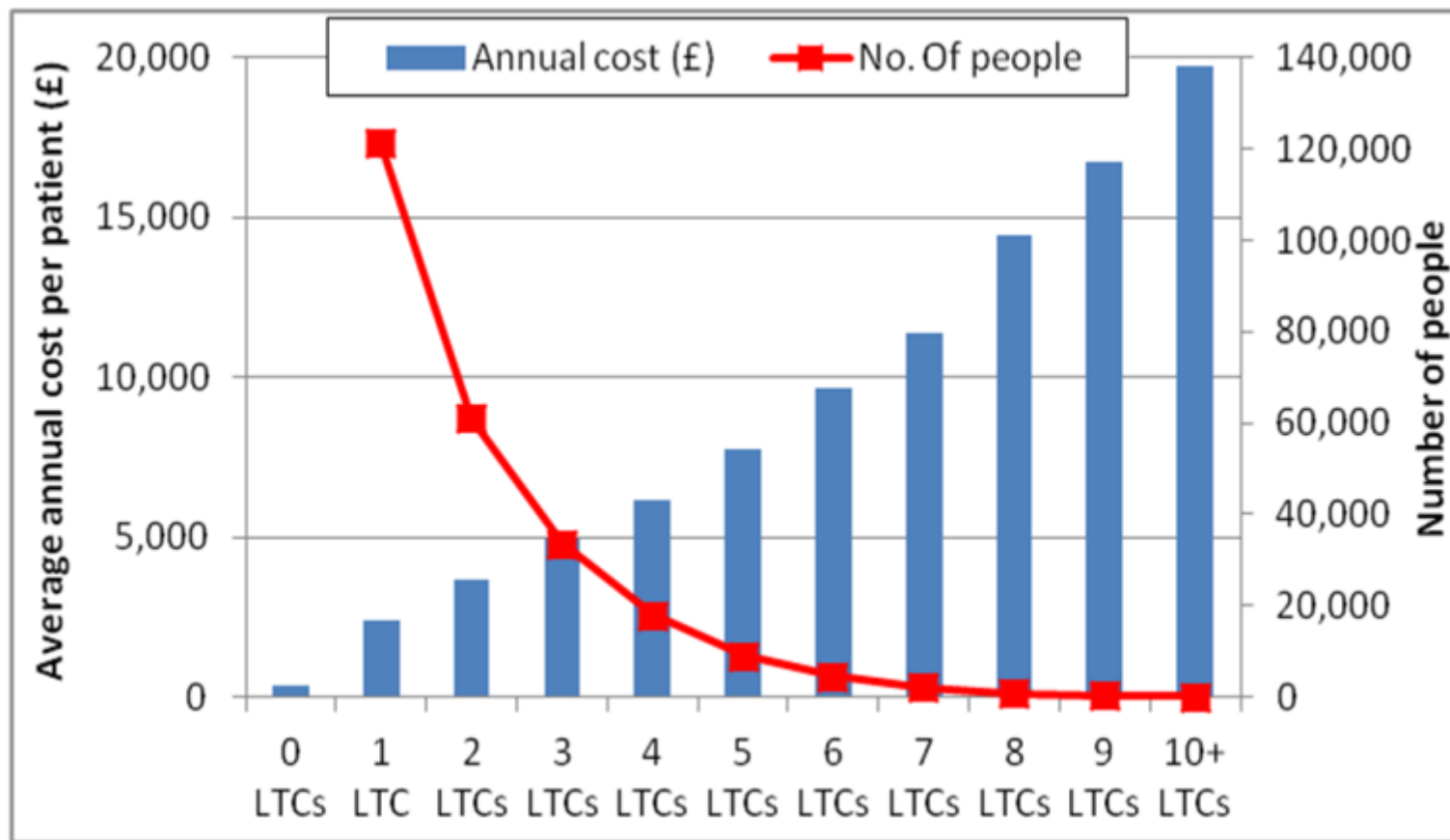
## Impact on the health system:

- The average person with a LTC in the UK spends less than 4 hours a year with a health professional
- Research has shown that 33% of all GP consultations are now with people with multi-morbidity
- The number of days in a hospital bed increases strongly with age: those under 40 account for 1 million emergency bed days and those over 85 account for over 7 million emergency bed days
- Three-fold increase in health costs across all care sectors due to frailty
- 1300 people die each day and 25% of all hospital beds are occupied by somebody who is dying

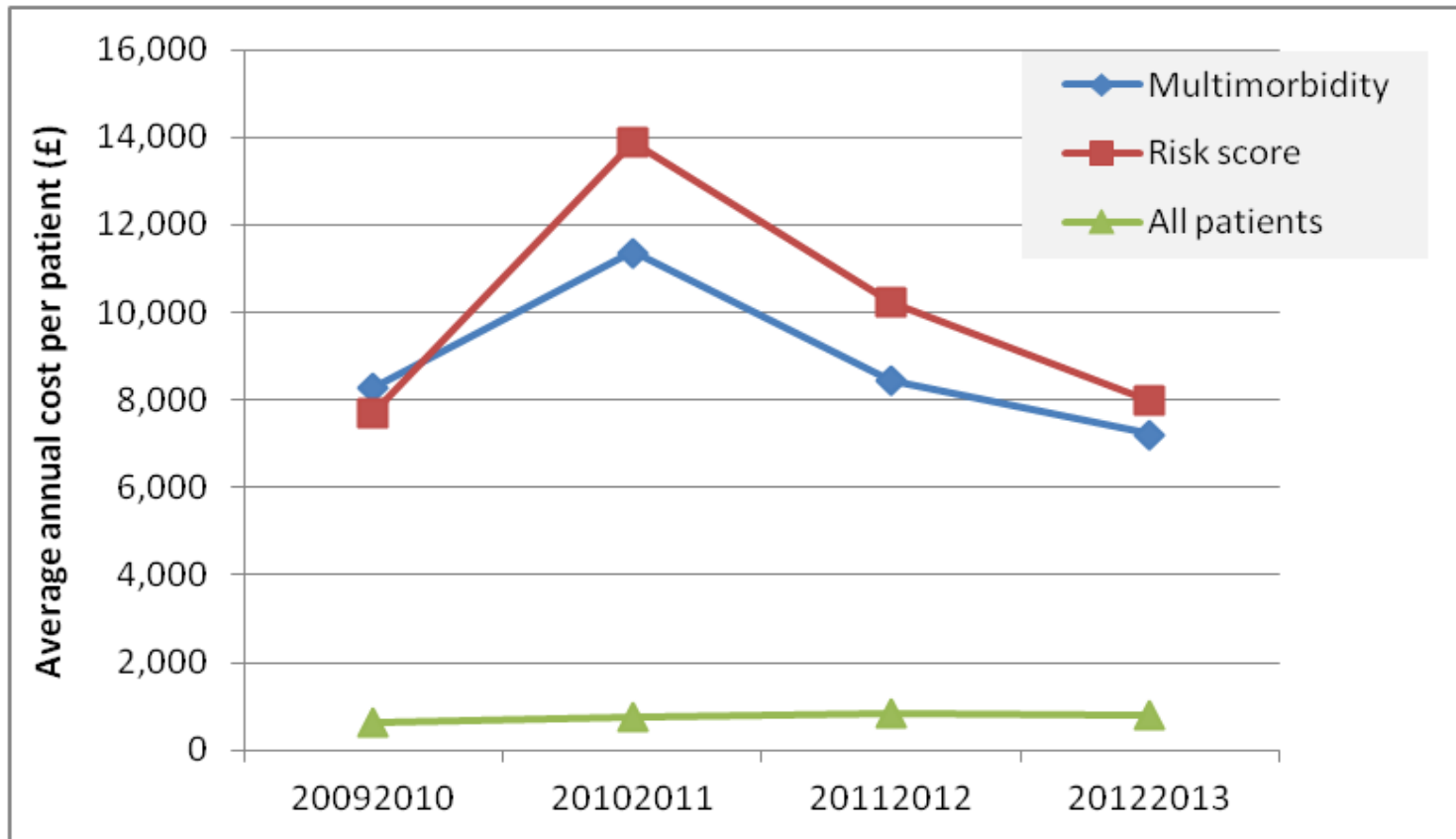
# Multi Morbidity is Common:



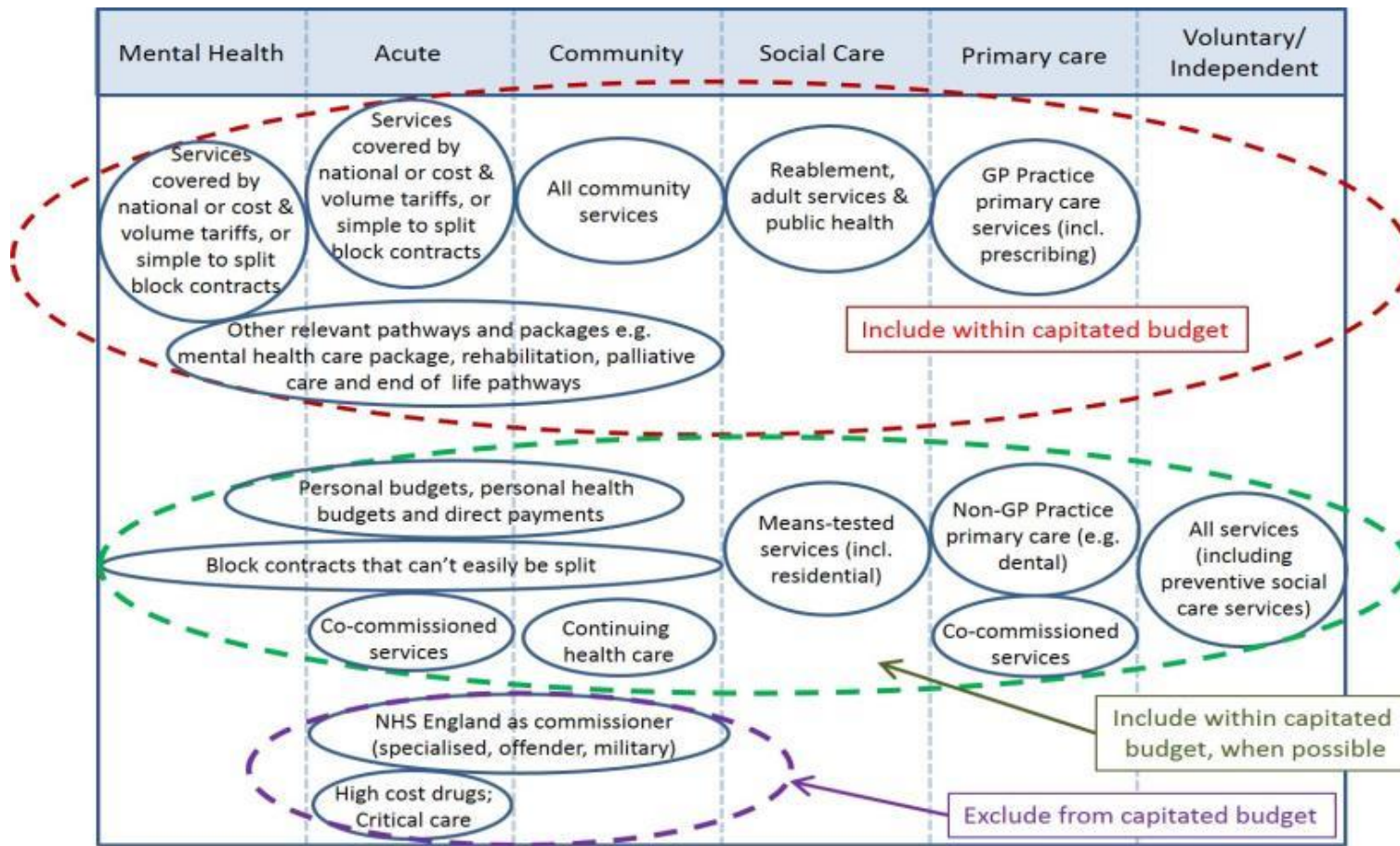
## The total health and social care cost is strongly related to multi morbidity:



## People with complex health and care needs appear to demonstrate a 'complex curve':



# Long Term Conditions Year of Care Service Bundle:



# Delivery Models

The service models being developed by our sites are essentially similar but differ to match local conditions.

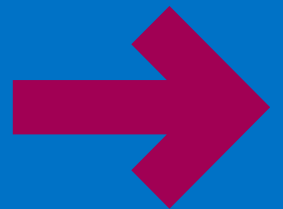
Similarities include:

- Single point of access
- Care planning and shared care record
- Supported self management
- Care co-ordination
- Community multi-disciplinary team based around primary care,
- Wider neighbourhood support including specialist practitioners, therapists
- Recovery, Rehabilitation and Reablement “services”
- Care navigators and voluntary sector as a key enabler.

Differences include:

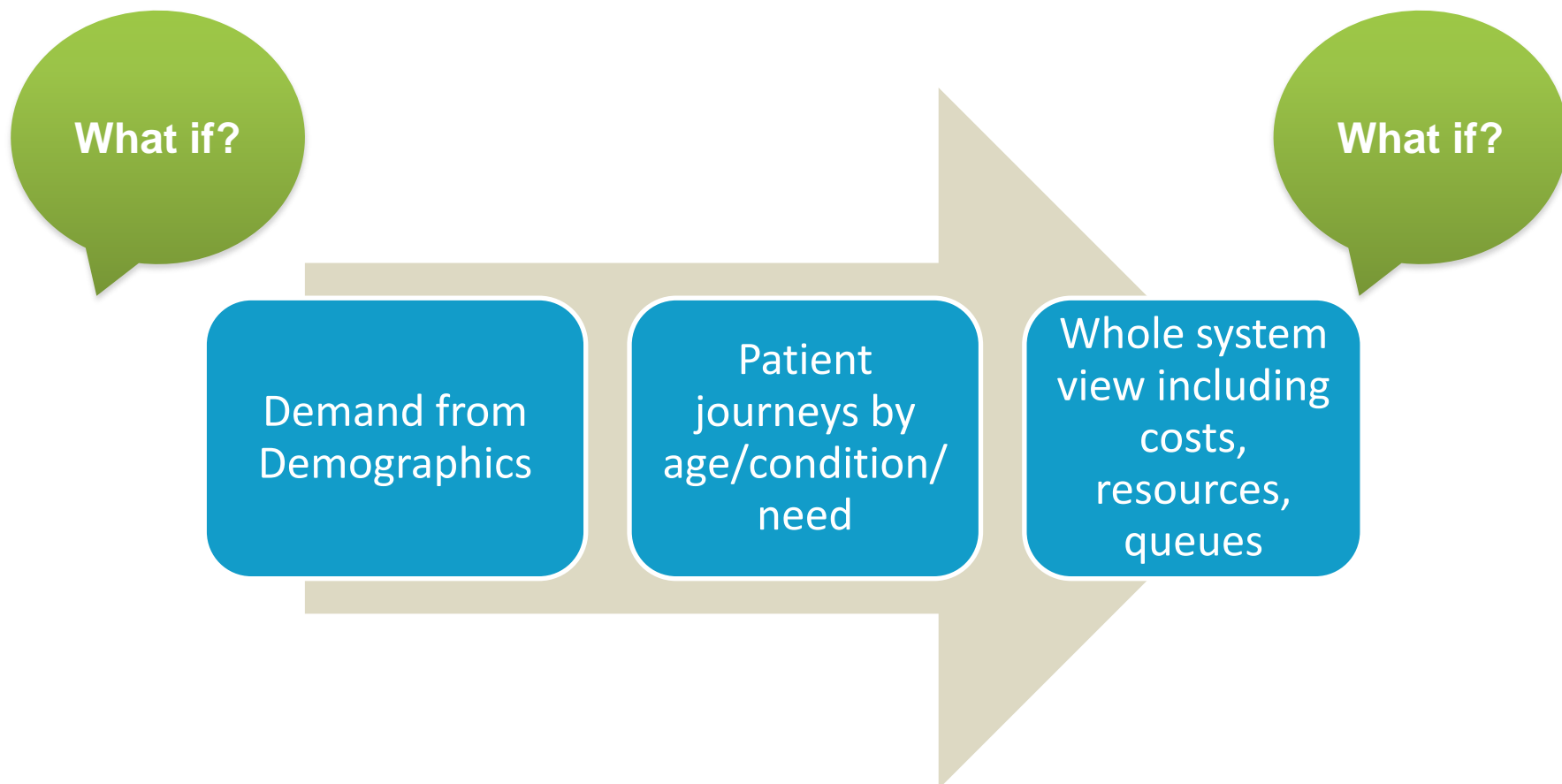
- Whole population or selected cohorts
- Formation of new organisations
- New delivery models within and across existing organisations

# The role of simulation



# Whole system impact of change

## Scenario Generator



# Predictive Population Analytics

Age-banded  
population  
projections

Age-banded  
disease  
prevalence

Demand

**HIV example**

**1.23m**

**x**

**HIV 0.465%**

**=**

**2531**

Select Year to View: Year 1

Age/Gender | Life Expectancy | Demographics | Exercise | Living Alone | Behavior

Start or Year Population Data

Population Name:

Population ID:

Births:

Starting Population Size:

Deaths:

Modelled Population:

Gender Split: Male  Female

Export

Population Forecasts

Stating Population	% Male	% Female
0+	0.74	0.69
1-4	2.1	2.07
5-15	6.43	6.24
16-19	2.14	2.38
20-24	2.62	2.88
25-34	5.65	5.62
35-44	6.81	6.88
45-54	7.25	7.37
55-64	6.2	6.73
65-74	4.57	5.14
75-84	2.75	3.87
85+	0.86	2.01
Total by Gender	48.12	51.88

Edit Details

Code: B24

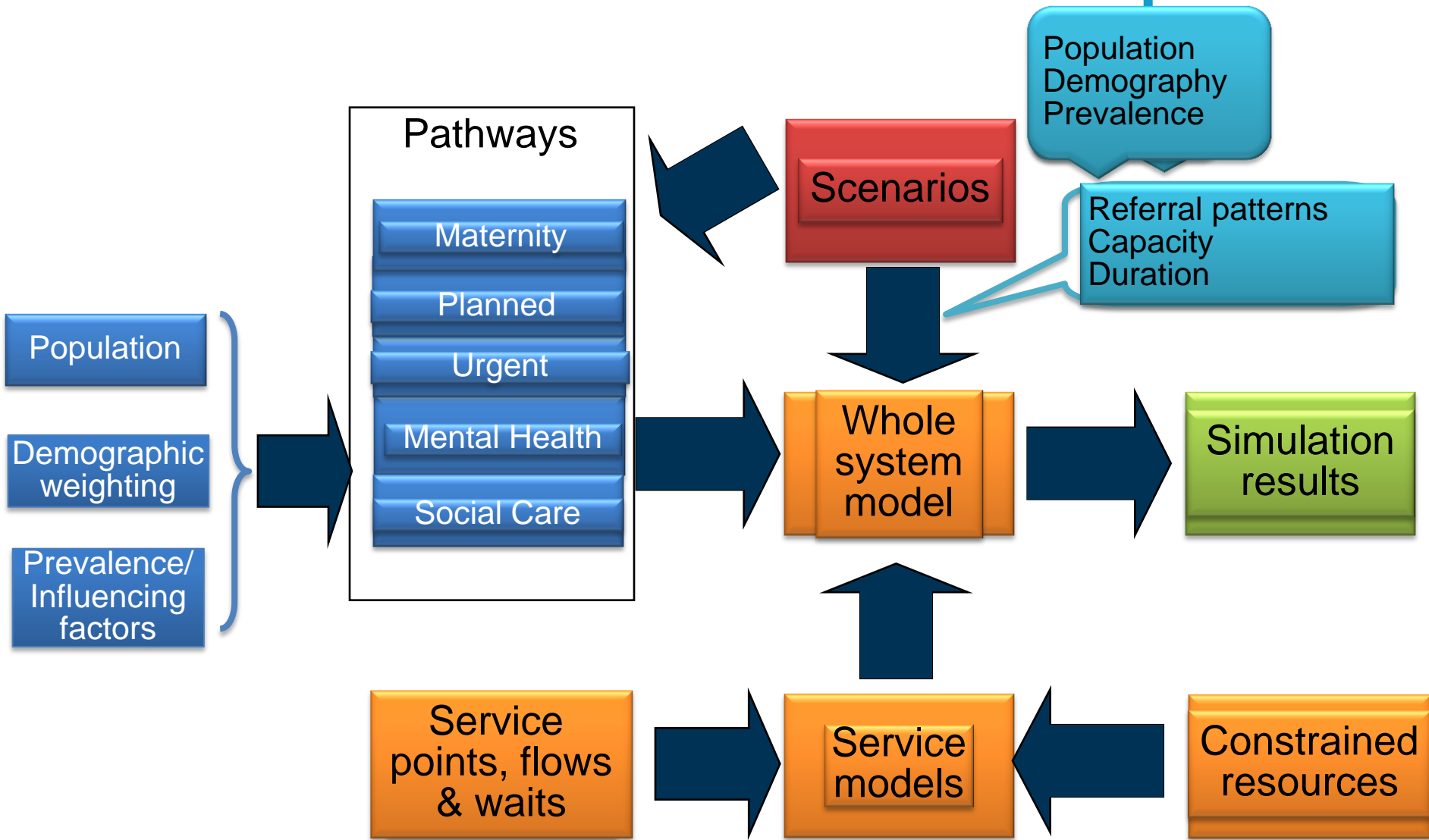
Title:

Prevalence %:

Age Banding Ratio

0+	1-4	5-15	16-19	20-24	25-34	35-44	45-54	55-64	65-74	75-84	85+
0.012	0.012	0.012	0.32	1.12	0.99	0.83	0.68	0.26	0.05	0.05	0.05

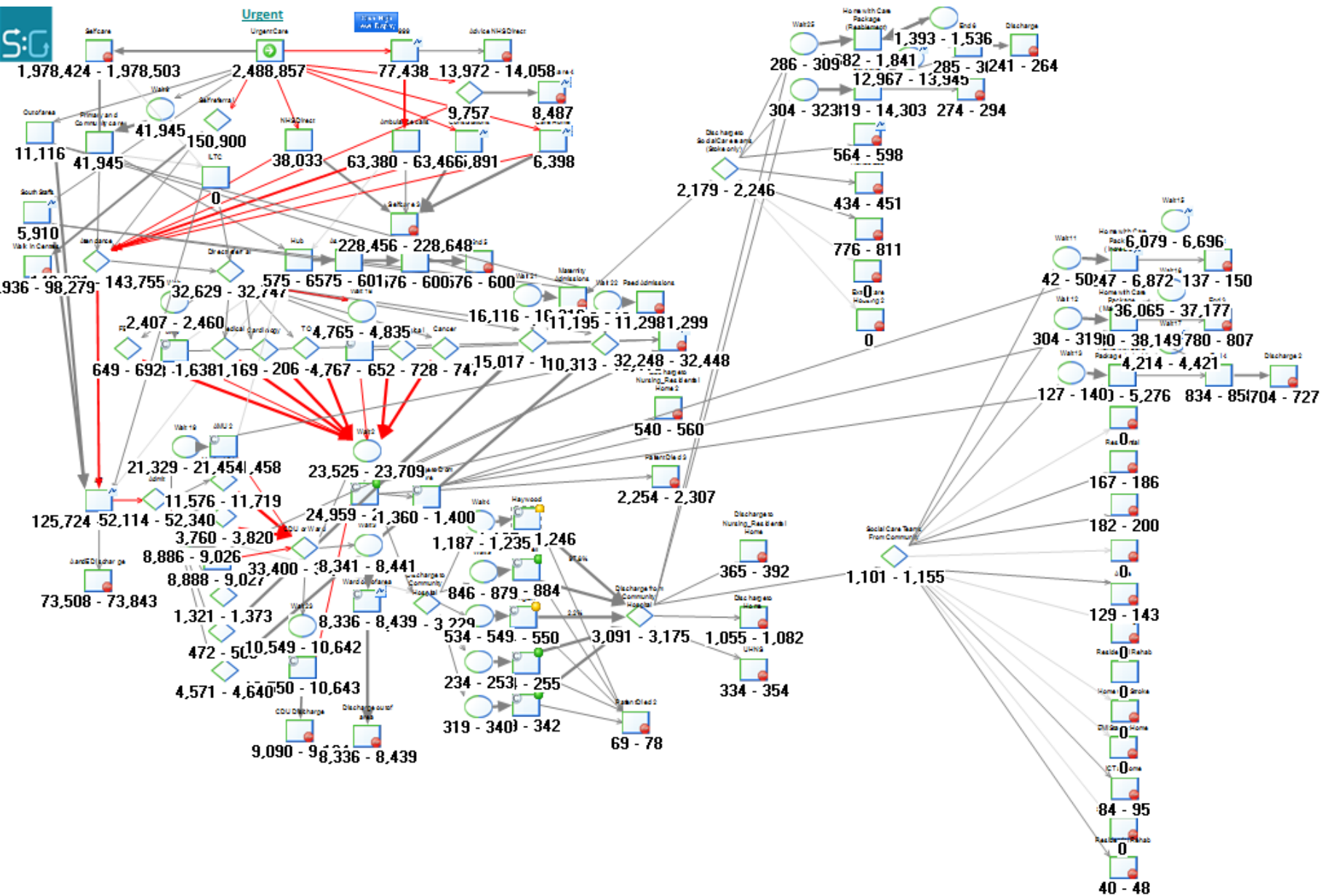
# Scenario Generator Functional Map



# Example: North Staffordshire and Stoke on Trent Simulation

- What does current unscheduled care flow look like?
- What will it look like in 5 years with ageing population?
- What is the impact of increasing referrals to home care direct from hospital?





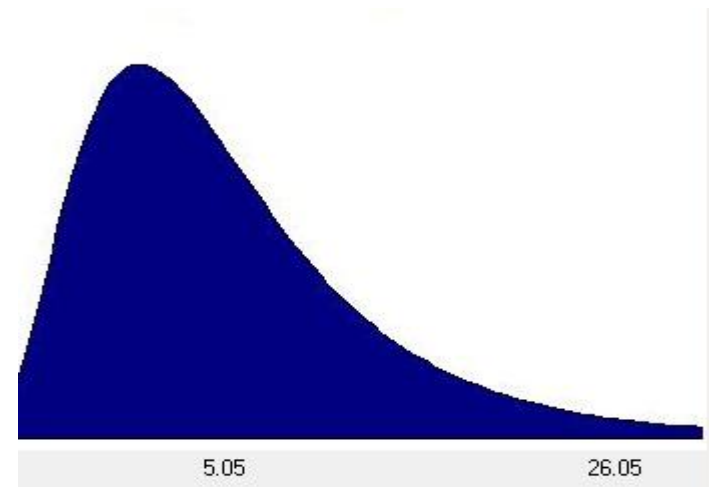
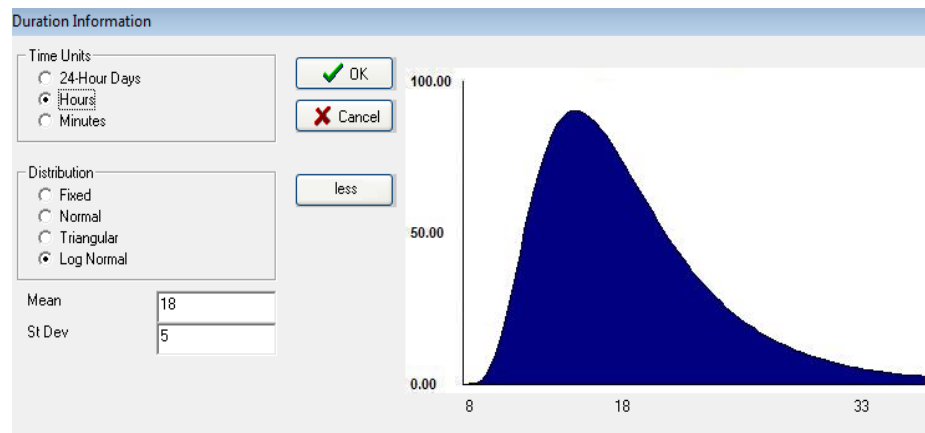
# Baseline Results – 10 run trial

- Ran the model through with the received population data
- Set routing percentages so model matches activity data.

Aea	NHS data	Scenario Generator	%
A+E	108,472	125,302 (17,026 out-of-area)	0.99864512
A&E out of area (5% S Staffs)	17,000		
Total NEL Admissions	84,297	84,470	1.00205227
Elective admissions	12,674	12,710	1.00284046
Daycase	49,983	49,895	0.9982394
Discharges to Community Hospital	4560	4507	0.98837719
Discharge to social care teams (Stoke)	2183	2203	1.0091617
Discharges from Community Hospital	4347	4430	1.01909363
Intermediate Care (admission avoidance)	590	581	0.98474576

# Cost and Length of Stay Assumptions

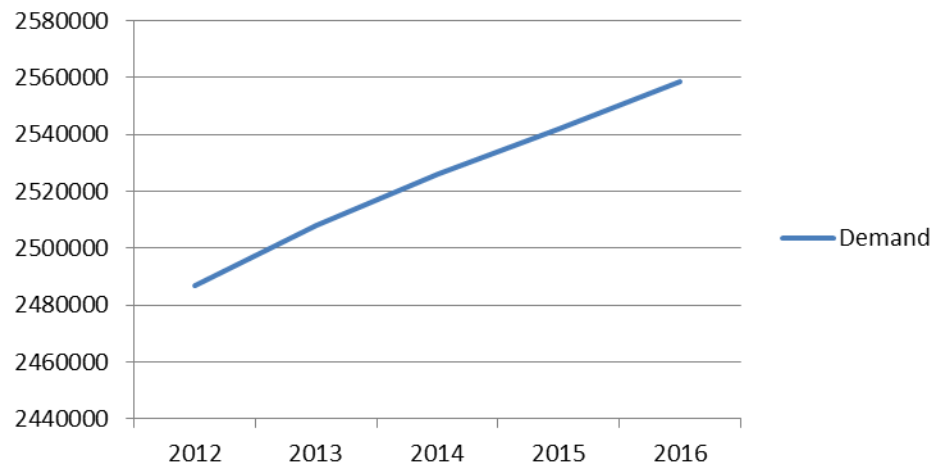
Item	£	LOS
Hospital Bed	£500 a day	AMU/SAU/CDU Inpatient
Community Hospital Bed	£263 per day	21 days
Intermediate care	£47 per hour	30 hours
A&E	£105.5	



# In 5 years

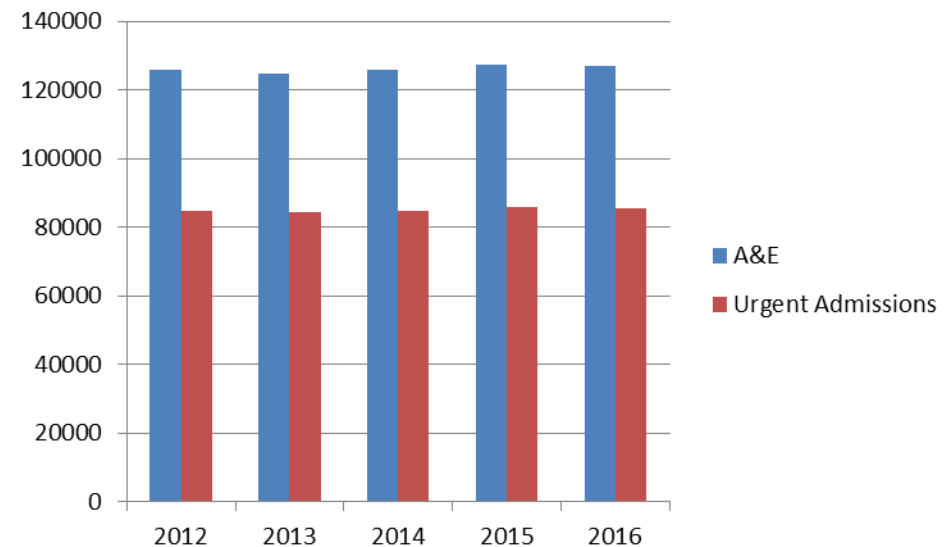
With population increase

**Demand**



+ £11.3m (£1m domiciliary care)  
(1% annual inflation)

Increase in A&E and  
admissions +5% over 9 years



# Home care scenario

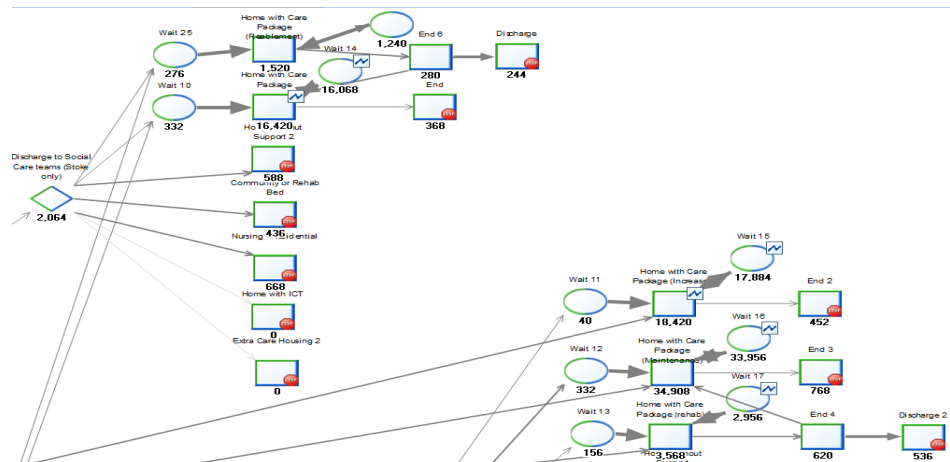
- Average 6 week package for rehabilitation
- Other packages average 48 weeks

## Scenario:

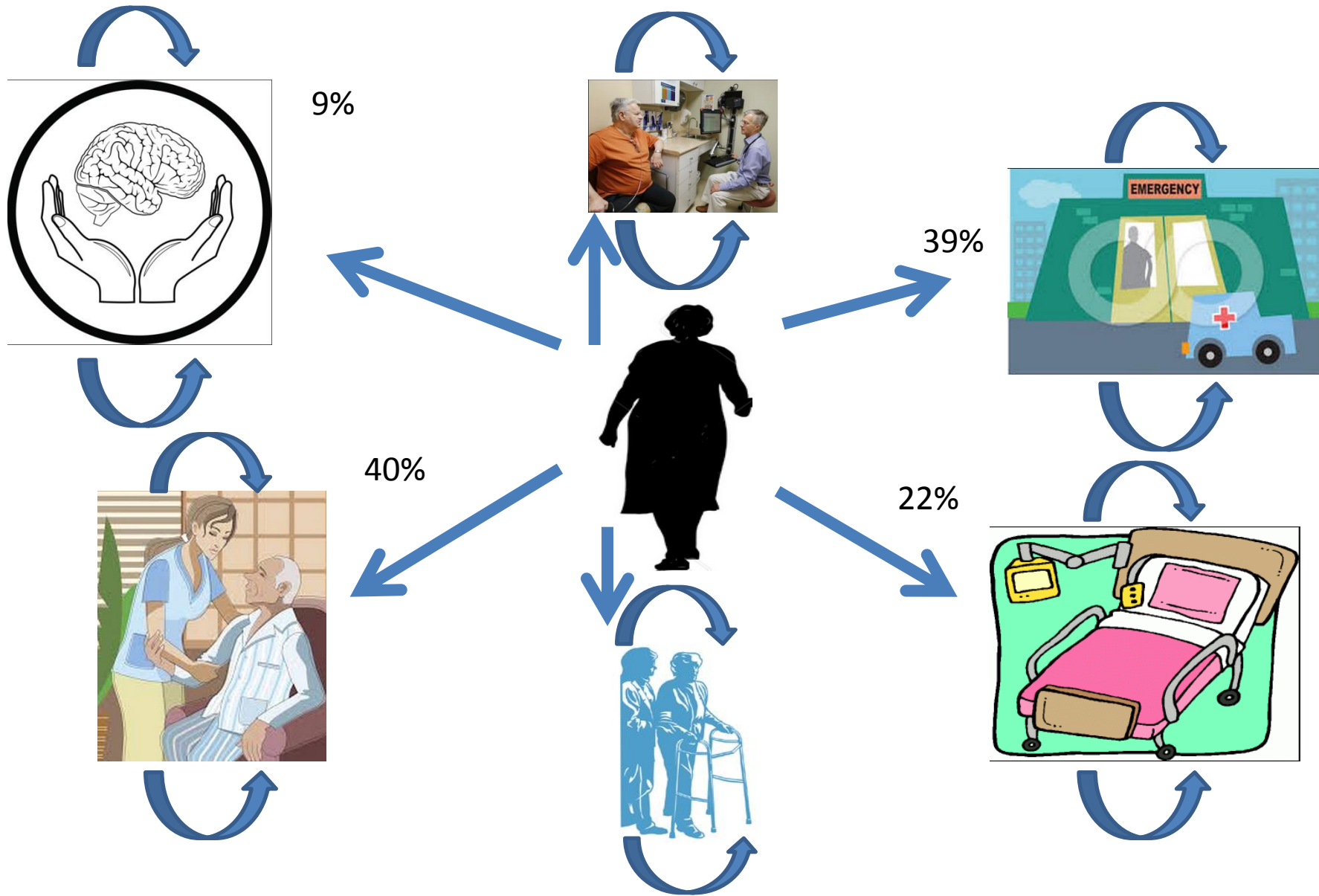
- Increase direct referrals from hospital – 30% of community hospital referrals
- Average 2 additional days in hospital
- Referrals 10% to complex, 38% maintenance, 51% reablement (North Staffs only)

## Home care scenario results

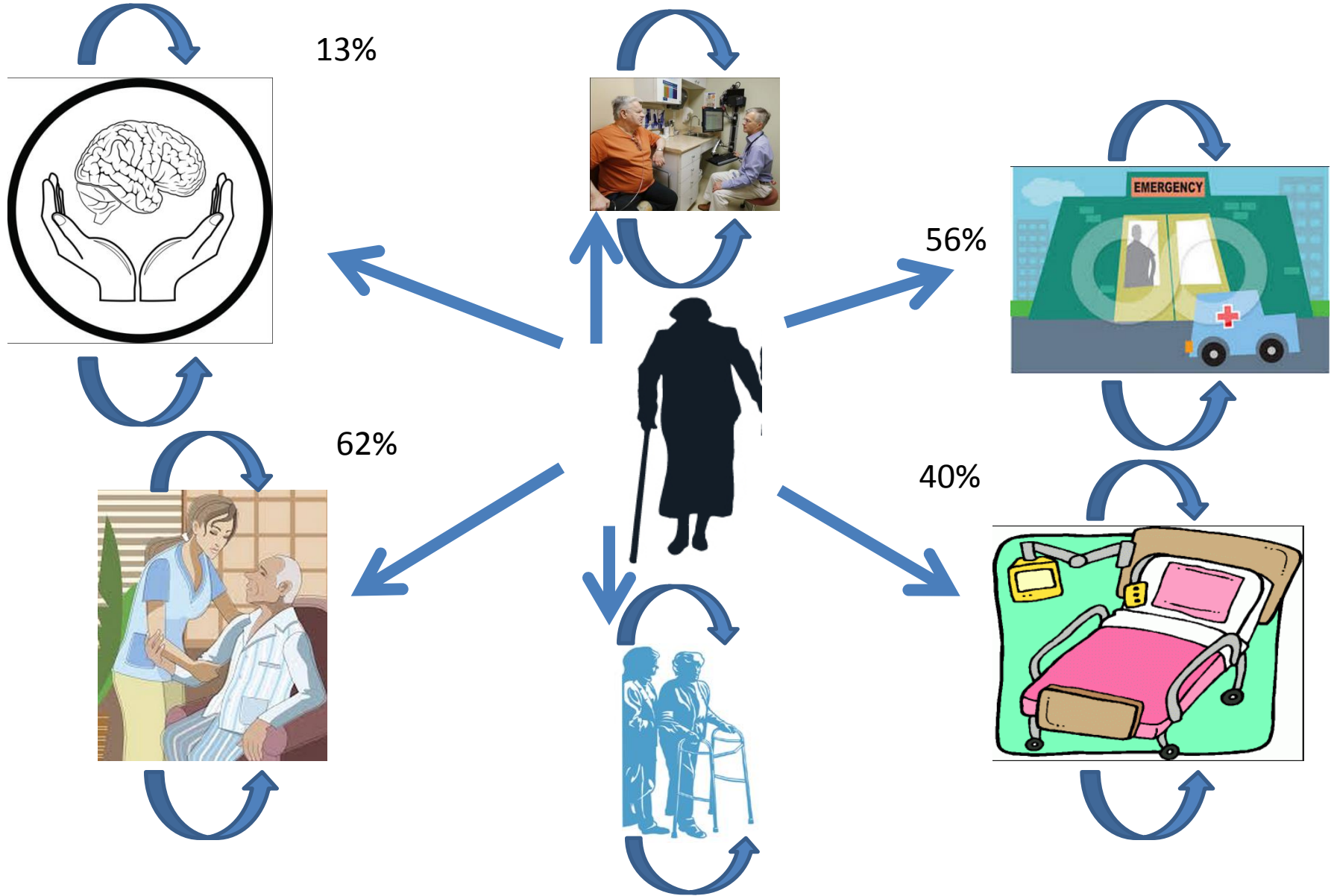
- £2.6m savings overall
  - Plus £4m social care
  - Plus 1.3m additional LOS, max bed occupancy + 10, +1% utilisation
  - £7.6m savings community hospital, utilisation reduced by 25%, max bed occupancy minus 90



# A Year of Care



# A Year of Care – next level



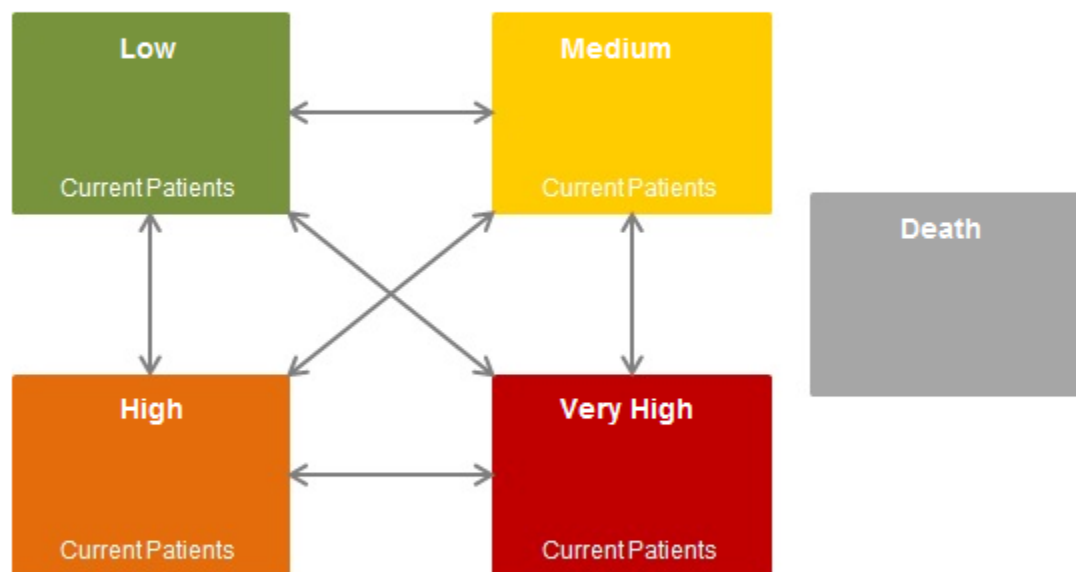
# How it works

## Long Term Conditions Year of Care Simulation

Selected Population

NHS BARNET CCG

### Patient States



### Total Number of Contacts

Acute	Community	GP	Mental Health	Social Care
0	0	0	0	0



Improving Quality

Model

### Simulation Controls

Population

Data

Run Simulation

Results

Scenarios

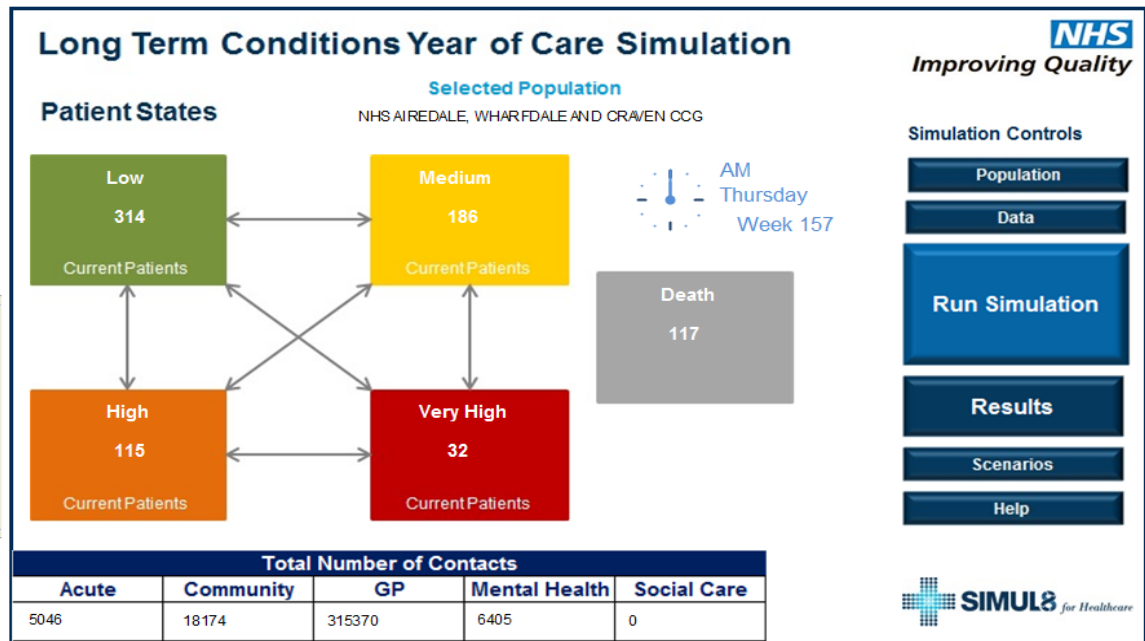
Help



# What drives the model?

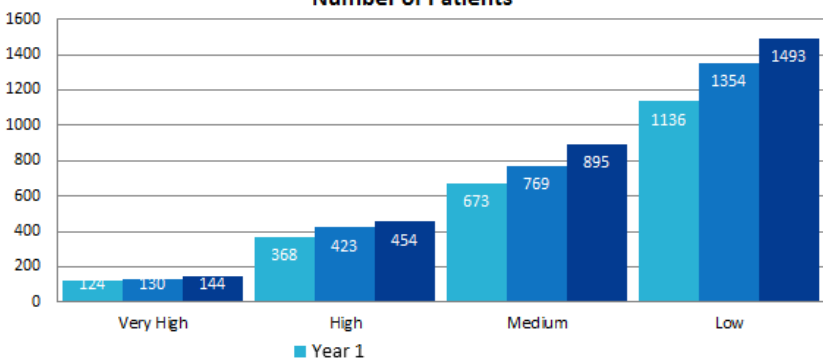
## Patients with long term conditions by acuity

- Group patients by level of acuity
- Increasing numbers of long term conditions

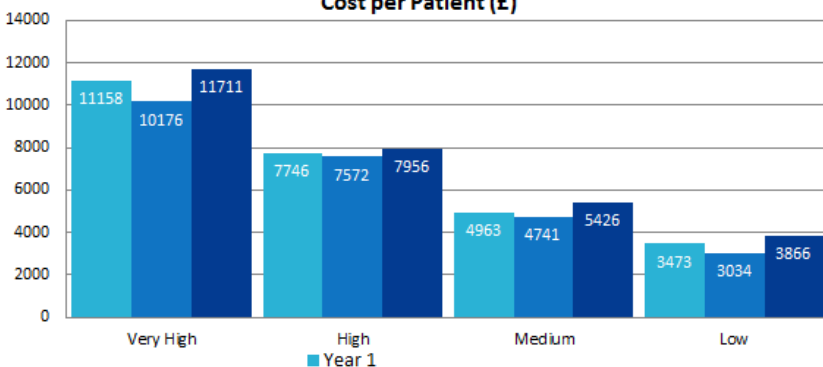


# Results

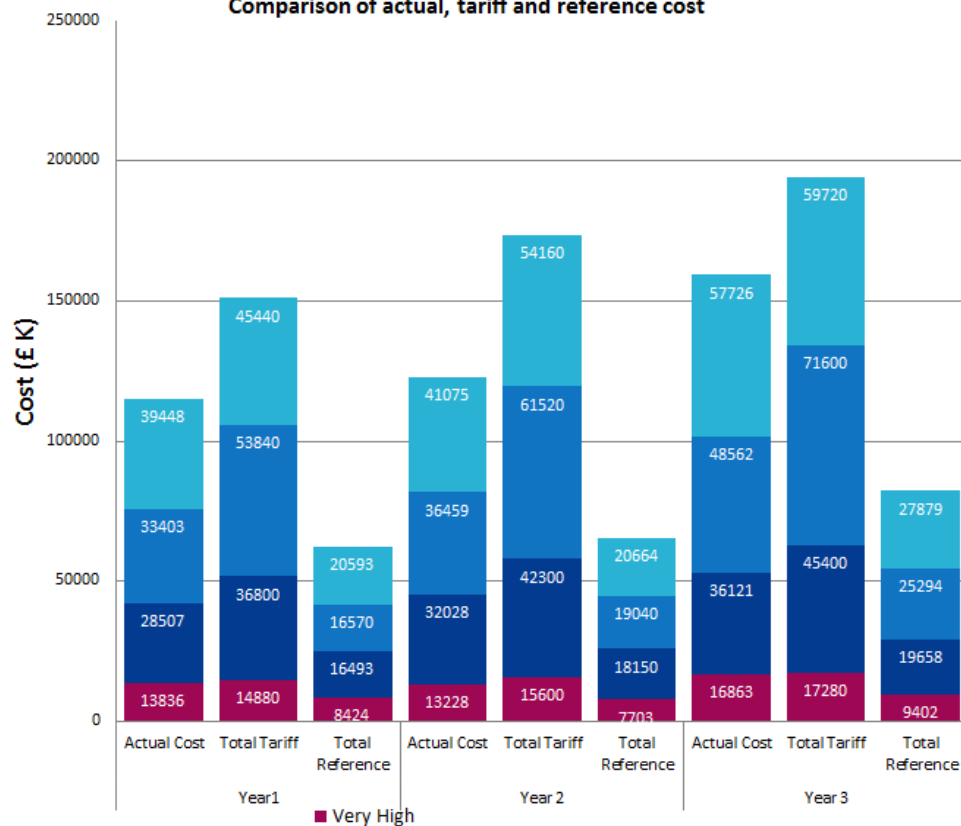
Number of Patients



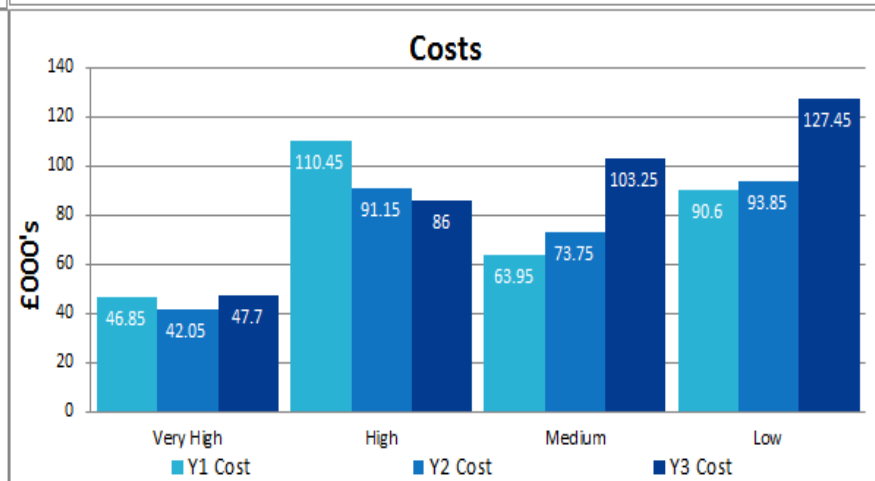
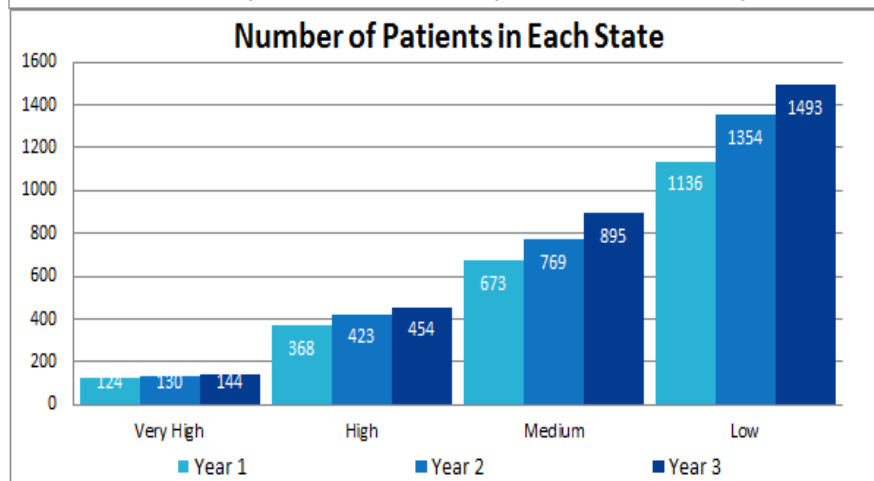
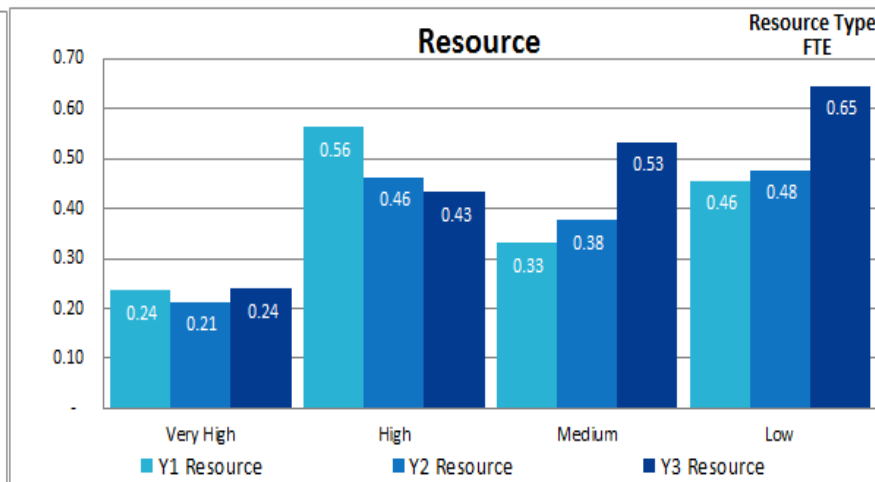
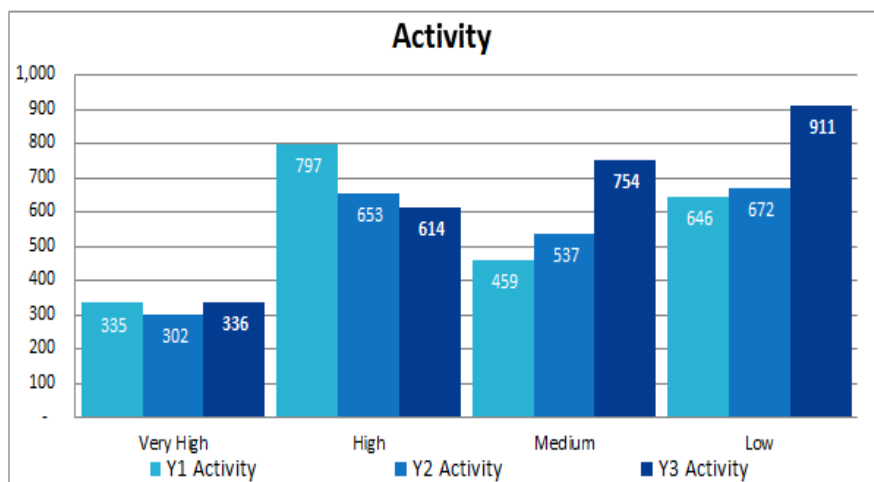
Cost per Patient (£)



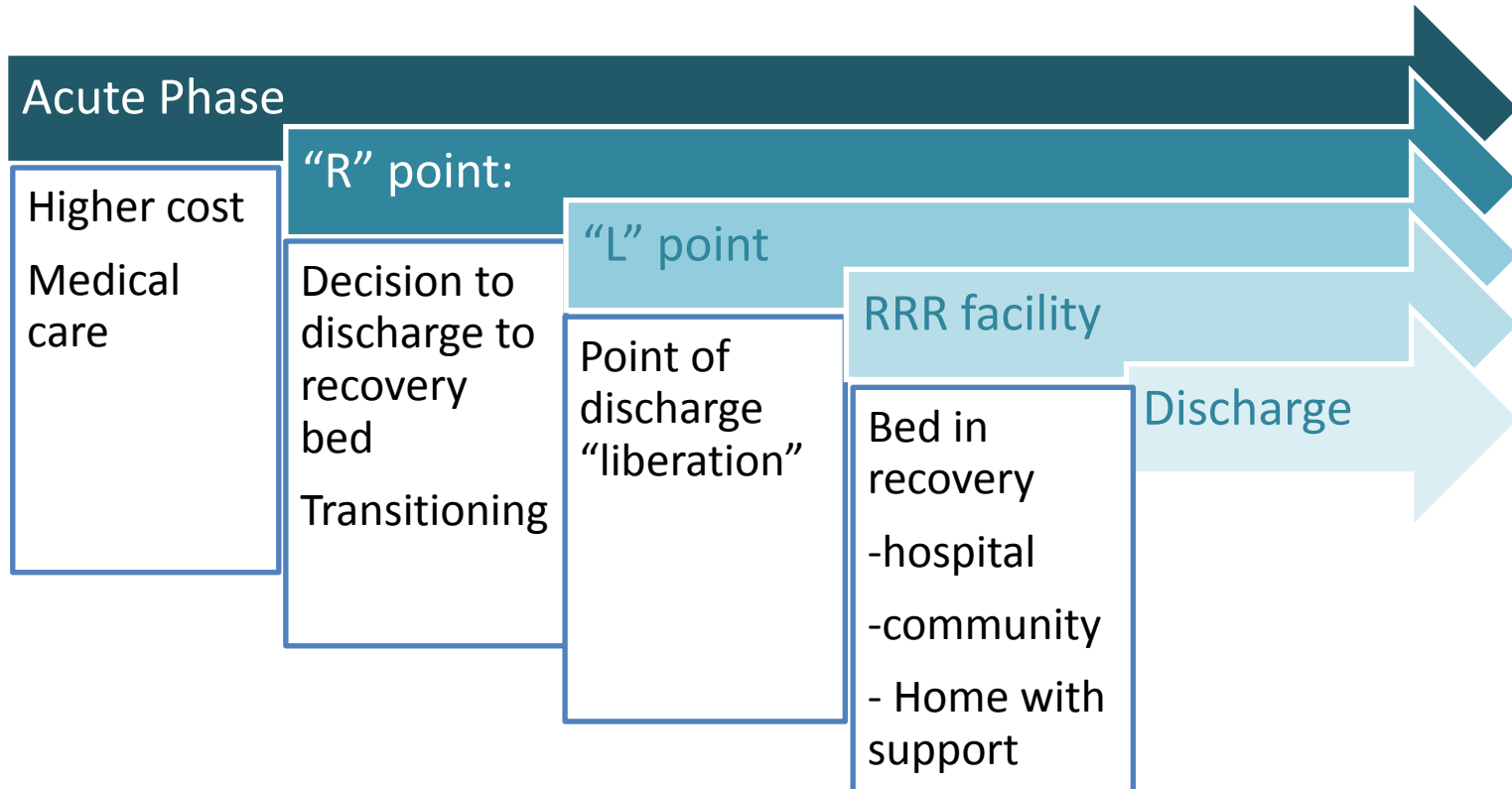
Comparison of actual, tariff and reference cost



# Example Results: ED activity

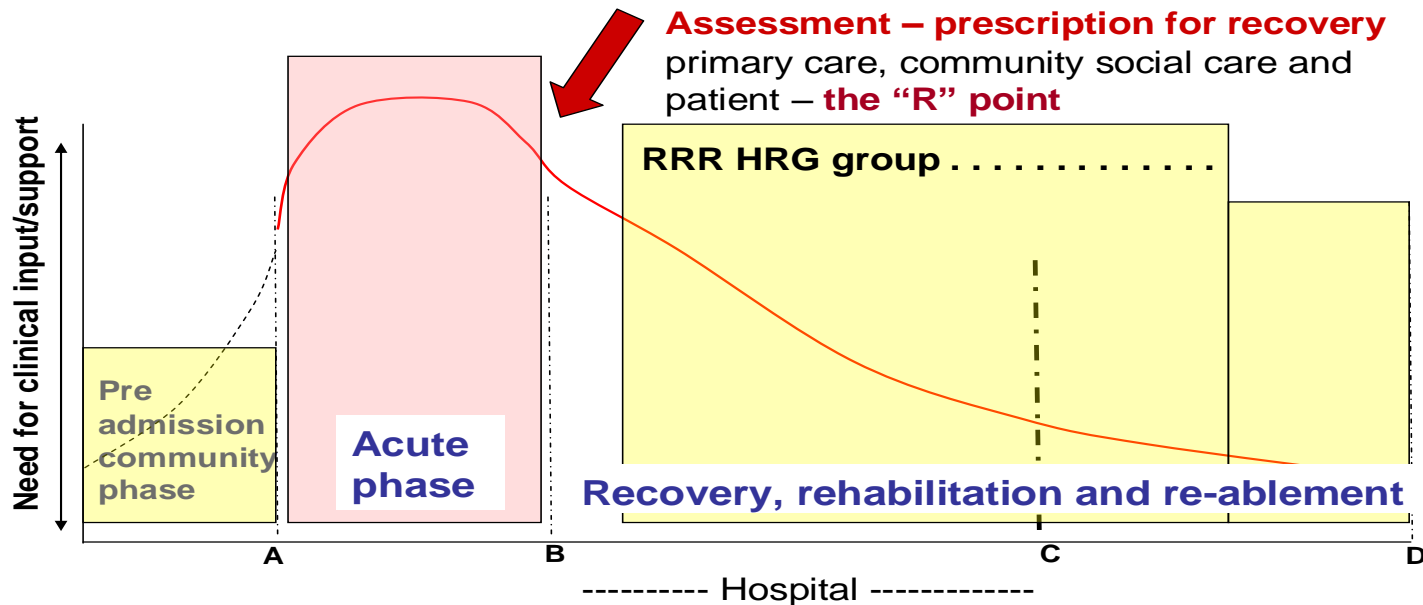


# Acute to Rehabilitation



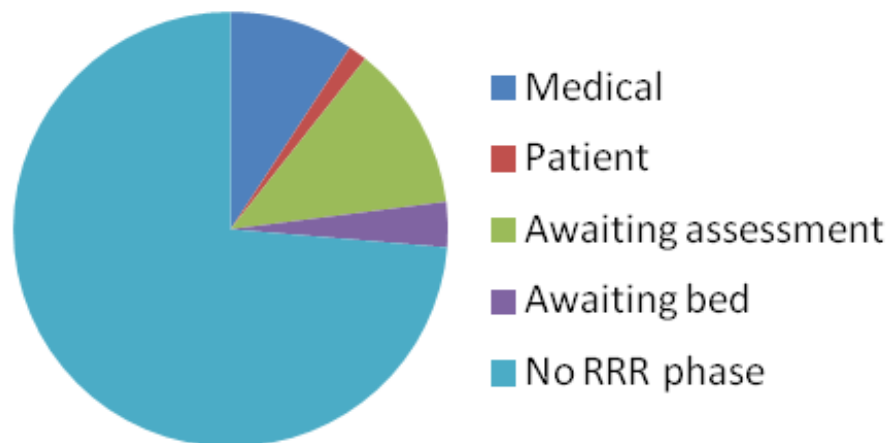
# RRR audits identify the point in the acute patient pathway that patients are medically fit for discharge.

*“change the tariff at the point when the patients’ needs change and not when they change institution”*



- 1 crosses secondary – community, 2. unlocks rehab resource for different models
3. Puts primary care and social care at earliest point in rehab, 4. sustainable discharge

Percentage of all patients



## RRR audit - results

- R-point – can be a medical, community/social or patient reason for delay

25.00%

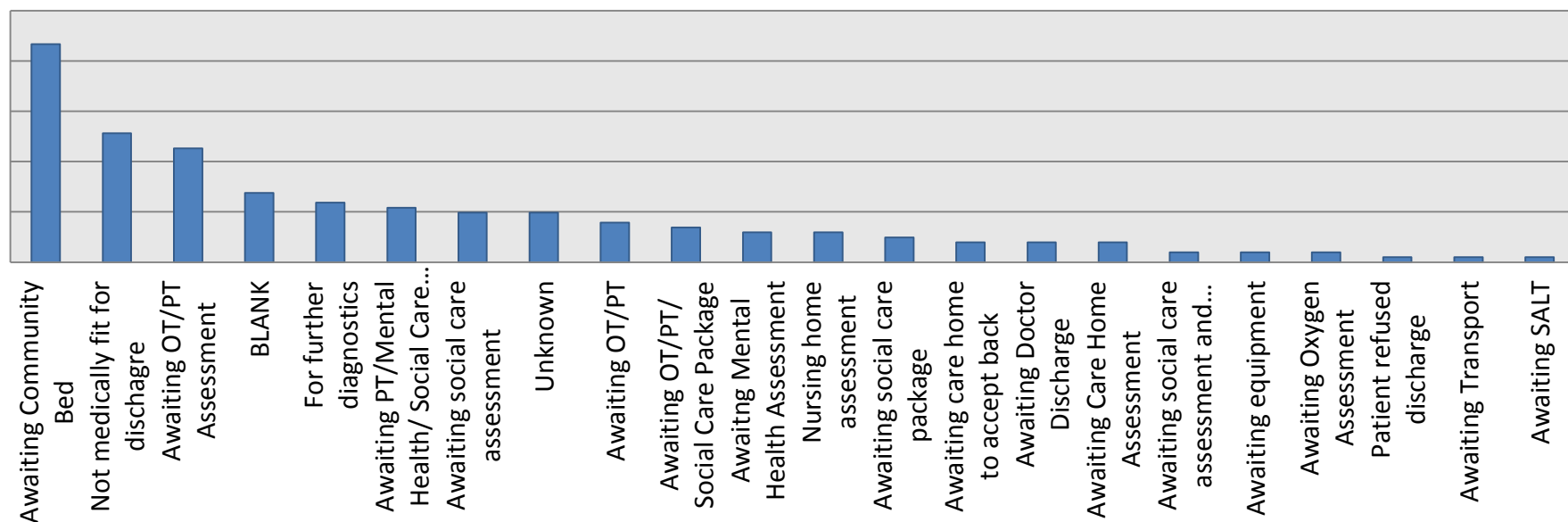
20.00%

15.00%

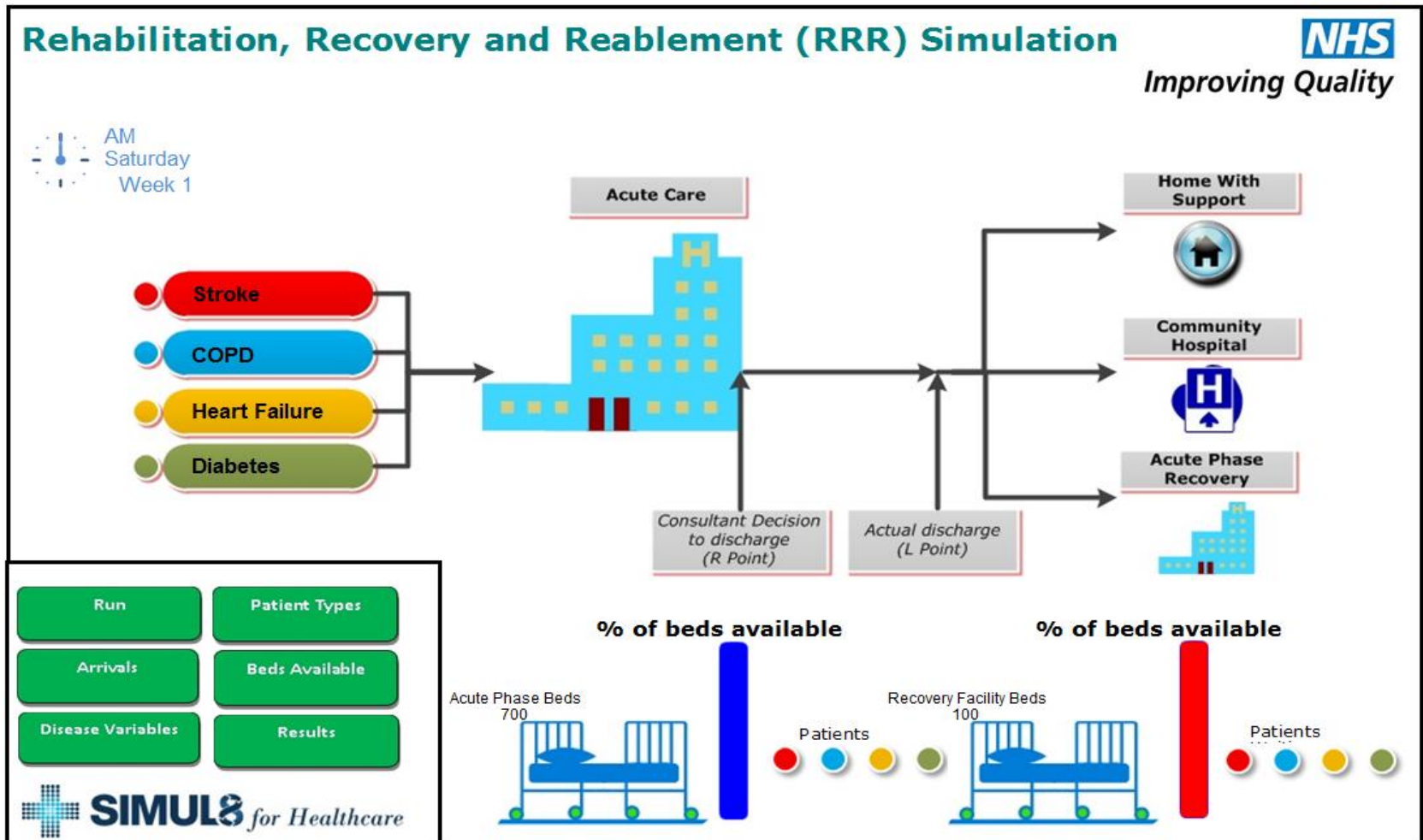
10.00%

5.00%

0.00%



# The Simulation



# LTC Resources and Tools:

LTC IMPROVEMENT PROGRAMME



LTC IMPROVEMENT PROGRAMME

END OF LIFE CARE AND LTC TOOLKIT

Engaged, informed individuals and carers


Person-centred coordinated care

Health and care professionals committed to partnership working

LTC INFORMATION DASHBOARD



SIGN UP TO LTC BULLETIN



NAVIGATING HEALTH AND CARE



NAVIGATING HEALTH AND CARE

LTC YEAR OF CARE COMMISSIONING PROGRAMME



THE BETTER CARE EXCHANGE



  
AMBITIONS



LTC STAKEHOLDER MAP



MY DECLARATION



OUR DECLARATION

  
FRAILTY



  
FIRE SERVICE AS AN ASSET



  
HEALTHY AGEING GUIDE

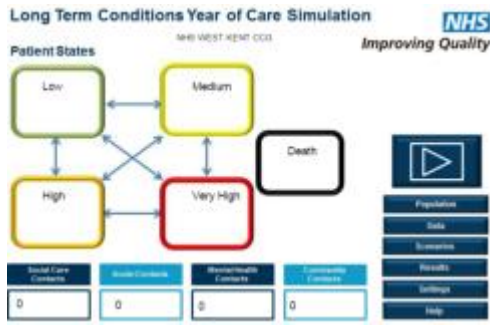


  
CARE HOMES QUICK GUIDES

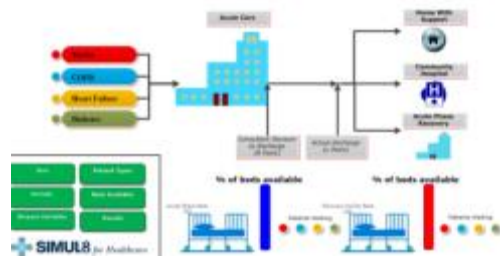


  
COMMITMENT TO CARERS





Simulation model



Unbundling recovery simulation model

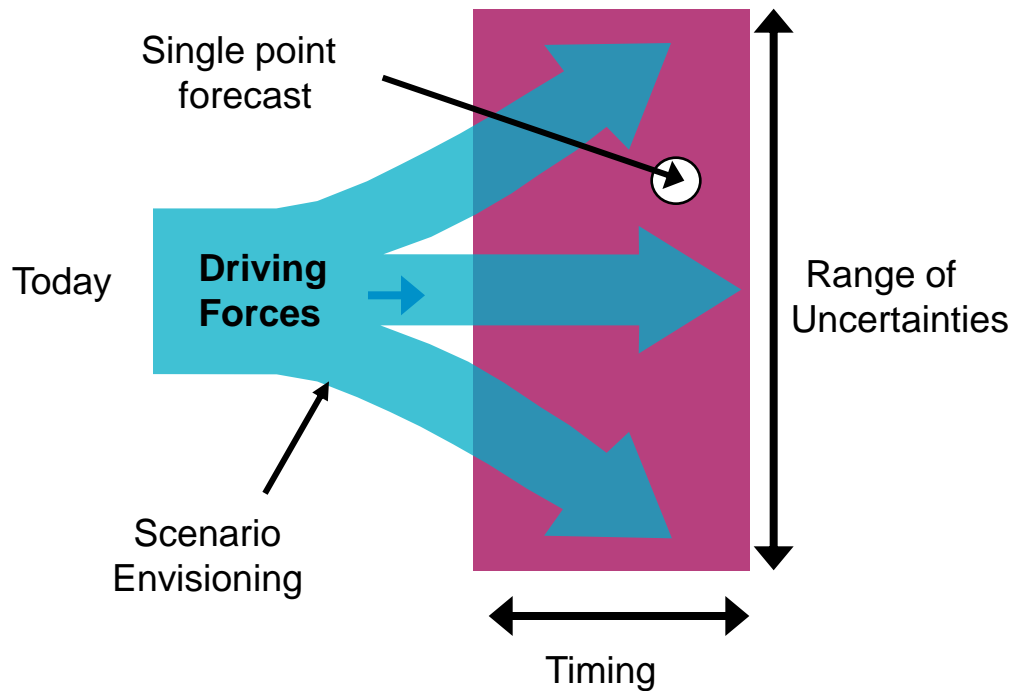
# Over to Canada...



# Lessons & Applicability to Canada



# Scenario Planning –‘what-if’ considers future uncertainties: Enables the linking of strategy to service delivery



## ***While Long-Range Forecasts...***

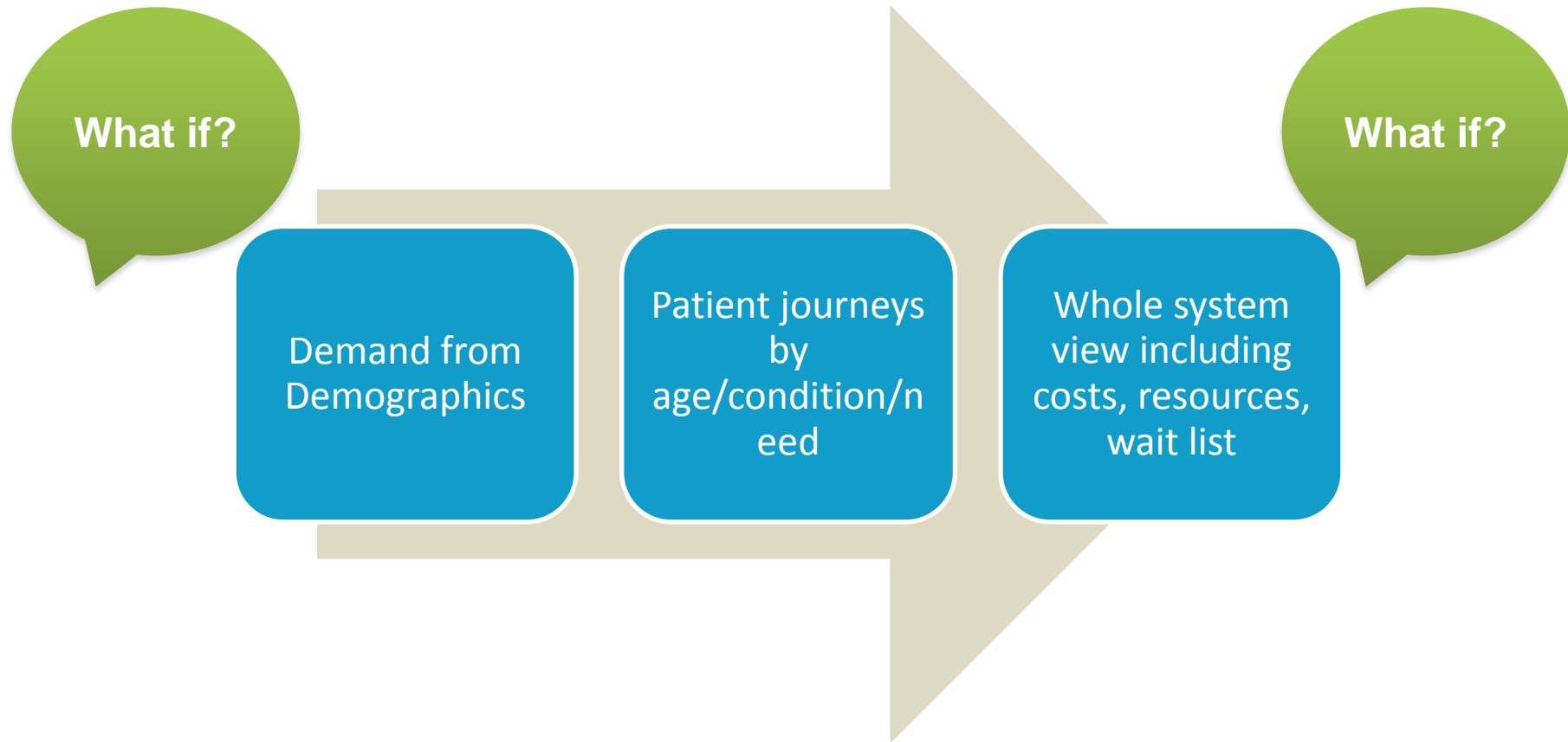
- Extrapolate the impact of known trends and assumptions
- Are important for one year plans
- Are unable to capture the potential impact of key events (e.g., technology breakthrough, capacity and demand changes, government regulatory changes) that could significantly change the system environment for delivery services
- Unable to capture ‘true costs’ for delivering health and social care services

## ***Scenarios...***

- Provide a plausible range of future outcomes and help identify the key "trigger" factors/events that can significantly alter the future
- Take a long view over time, usually 5-10-20 years
- Helps to question consensus and "past to future" linear thinking
- Provide options not a single answer

# Impact of whole system change – workforce implications

- **Using new tools to explore...**



# Using Predictive Population Analytics to get in Front of the cost curve.....

Age-banded  
population  
projections

Age-banded  
disease  
prevalence

Demand

**3 out of 5 Albertans 18+  
are either overweight  
or obese**

**Adult w/overweight + Obesity Est. 1,732,000**  
**Over weight 35.2%**  
**Obesity 23.9%**

Source: HCQA Overweight & Obesity in Adult Albertans: A Role for Primary Healthcare July 2015

Select Year to View: Year 1

Age/Gender | Life Expectancy | Demographics | Exercise | Living Alone | Behavior

Start or Year Population Data

Population Name: JAC

Population ID: JAC

Births: 12,892

Starting Population Size: 1,231,527

Deaths: 13,424

Modelled Population: 1,230,995

Gender Split: Male 48.12, Female 51.88

Stating Population	% Male	% Female
0 +	0.74	0.69
1 - 4	2.1	2.07
5 - 15	6.43	6.24
16 - 19	2.14	2.39
20 - 24	2.62	3.88
25 - 34	5.65	5.62
35 - 44	6.81	6.88
45 - 54	7.25	7.37
55 - 64	6.2	6.73
65 - 74	4.57	5.14
75 - 84	2.75	3.87
85 +	0.86	2.01
Total by Gender	48.12	51.88

Export

Import

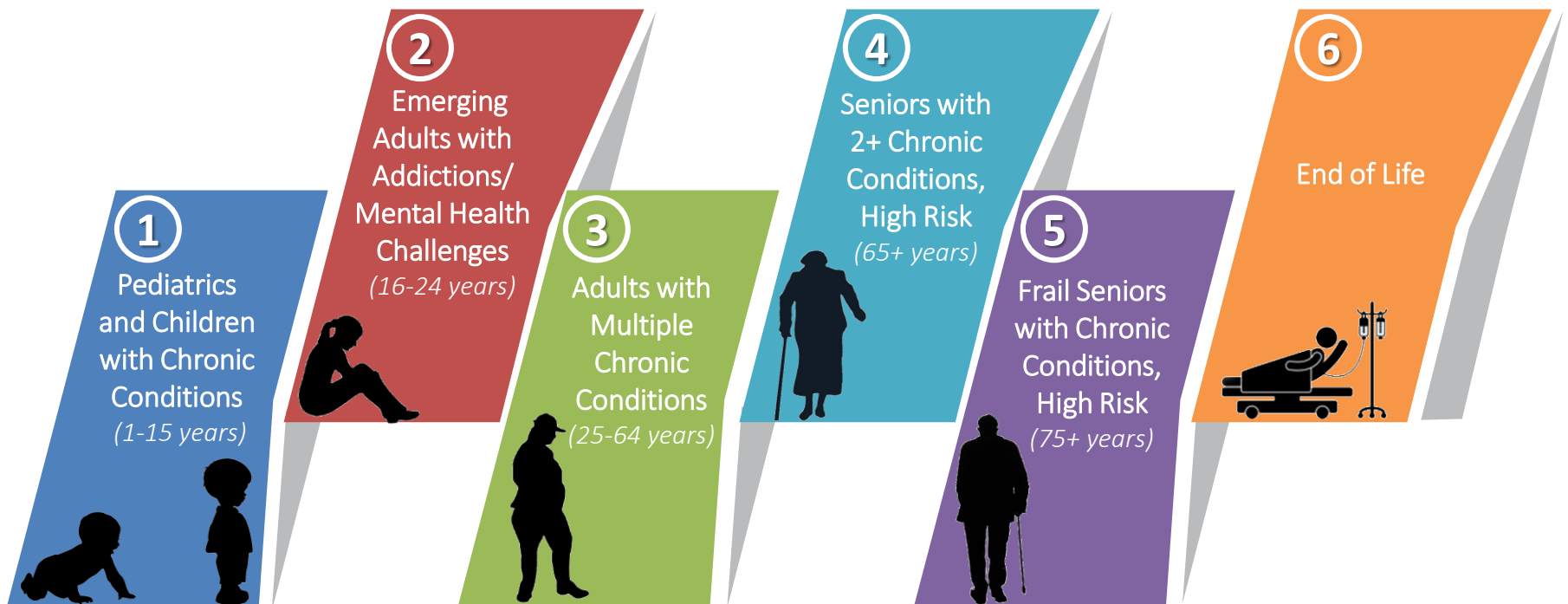
Population Forecast

Apply to future years

# ‘What if’ Scenarios

1. How many children aged 1-15 years with complex needs, stress, anxiety, obesity, diabetes, and mental health, may need to access primary pediatric care services in 2020, 2025 and 2030?
2. What impact do different care stage durations have on cost and resource use for patients with 3+ comorbidities associated with obesity across the continuum of care?
3. What percentage of the population with Type 2 Diabetes had access to a primary care hub and to one-on-one or group sessions led by a nurse practitioner, LPNs, dietitians, or peer coaches in person or virtually?
4. How may increasing population and obesity rates affect future incidence and resource demand over time and what are the workforce implications??

# High-Level Overview of Scenarios



# Type of Project: Future Scenario Planning

## Non-Funded Maternity Care Services to Immigrant & Refugee Women

### Business Challenge

- In 2011, the client wished to begin laying the groundwork for a strategic transformation in response to potential reforms to providing care to immigrant women who had been without 'papers' and had no status, and no care cards or waiting for deportation,
- Due to the inherent uncertainty around reform and future developments to the change in immigrant status and the 'high risk pregnancy' population that the organization served, the client required a scenario planning approach that allowed for different strategic directions given various future scenarios
- The key objective for Project 2011 was to provide a longer-term vision of the costs and possible strategic options

### Project Approach

- Developed a long-term vision of partnerships between downtown hospitals for delivering immigrant and refugee care services
- Provided an assessment of new capabilities compared to future capabilities needed
- Developed a portfolio of strategic options for responding to changing federal government conditions over the next decade through stakeholder workshops
- Created a critical decision path for choosing among the strategic options

### Client Benefits

- Increased strategic planning to address funding issues, loss revenue, physician collaboration
- Comprehensive understanding of immigrant and refugee needs served for future service delivery development
- Path to transformation that accounts for and adjusts to changing federal government regulations, provincial government, and local provider/funder conditions
- Provincial government committed funding for future immigrant and refugee care

# Type of Project: Future Scenario Planning

## Linking Food Banks to Chronic Disease

### Business Challenge

- Increased awareness of people using Food Banks and the link between health behaviours and health outcomes, Moreover, from a local perspective the report highlights that health behaviours and health outcomes, regarding mental illness, addictions, obesity, diabetes, smoking and cardiovascular disease, oral care.
- A multi-organization partnership explored the link between food banks and chronic disease and could a new way of delivering services to this population group change behaviours and improve outcomes.
- Specifically if a change to access to primary care health services could show a reduction in emergency room visits, hospitalization, a decrease in obesity and improved self care management for diabetes.

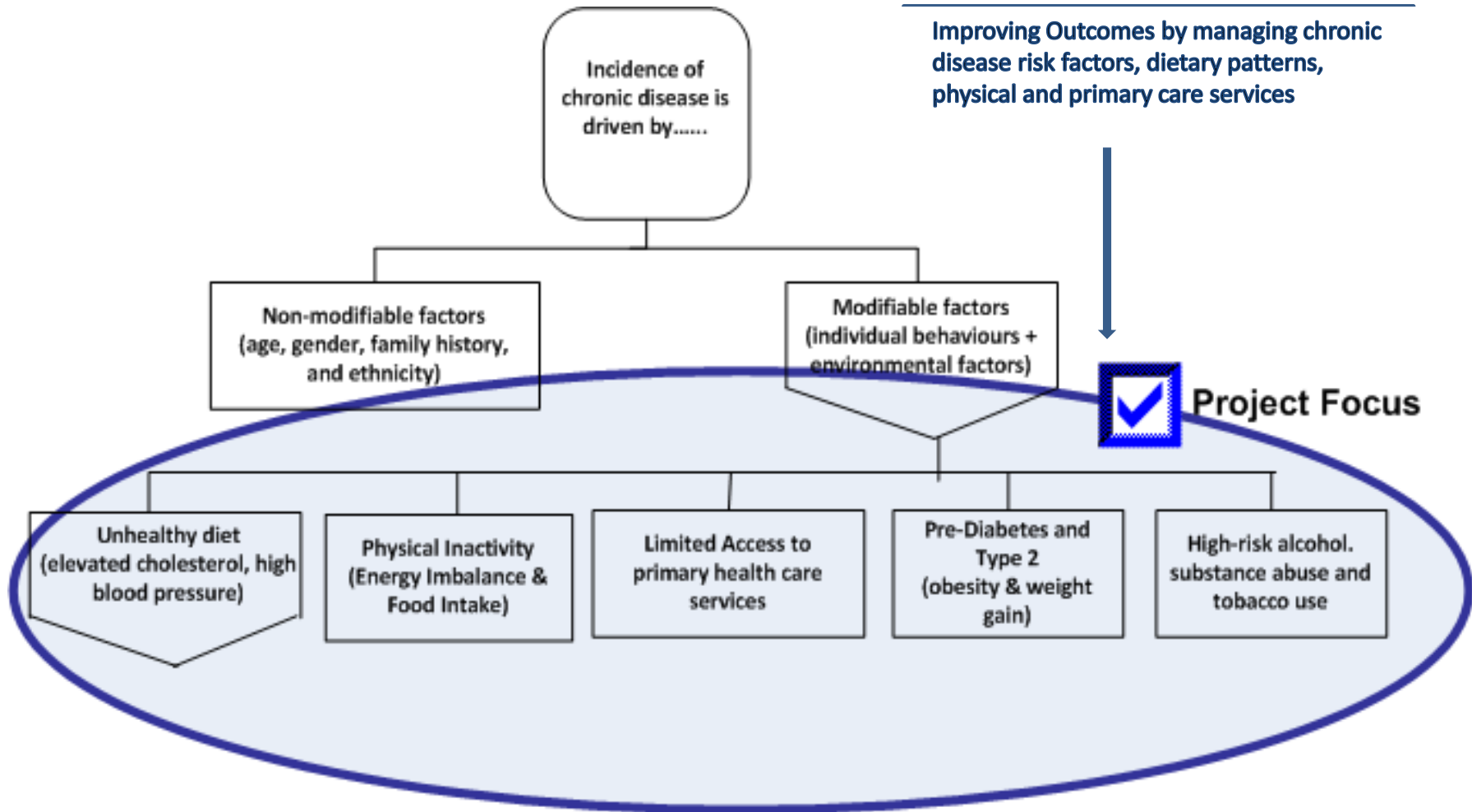
### Project Approach

- Activity from population projections, age-related, immigration and ethnic factors, income, and prevalence based data for chronic diseases are all factors shown to influence demand. Thus, a review was conducted of the global, national, provincial and local literature using search terms such food insecurity, food distribution, homelessness and poverty, housing affordability, income and food bank users.
- ,Several scenarios developed and socialized with providers and community stakeholders

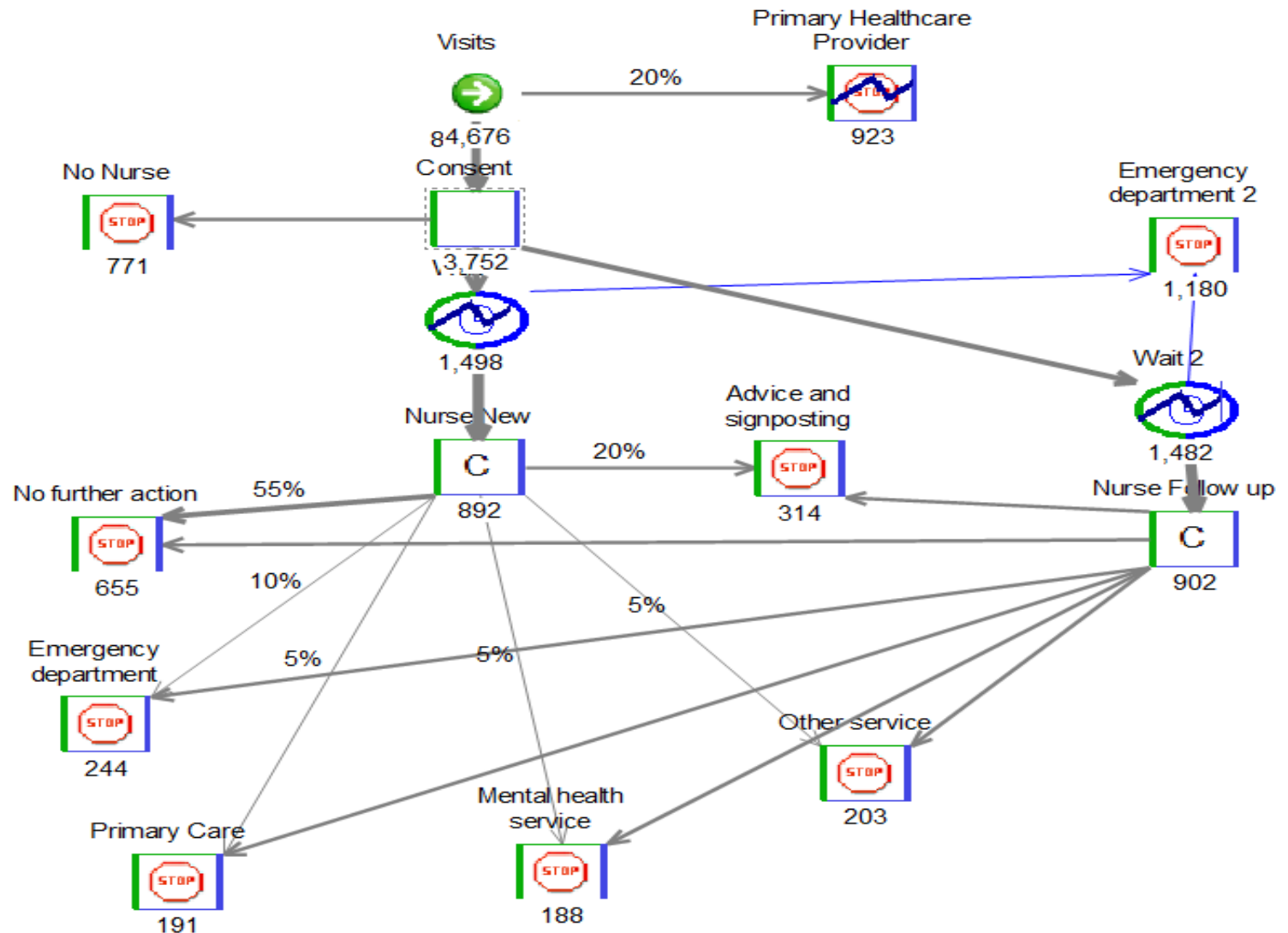
### Client Benefits

- A demonstration of the scenario tool (Scenario Generator) was given to the project team highlighting the economic benefits of implementing a Nurse Practitioner Led Clinic. Additionally, a power point presentation
- Identification of partnerships and possible marketing solutions to key stakeholders and potential community and corporate partners.

# Demonstration Pilot Goals: Improving Individual and System Health Outcomes

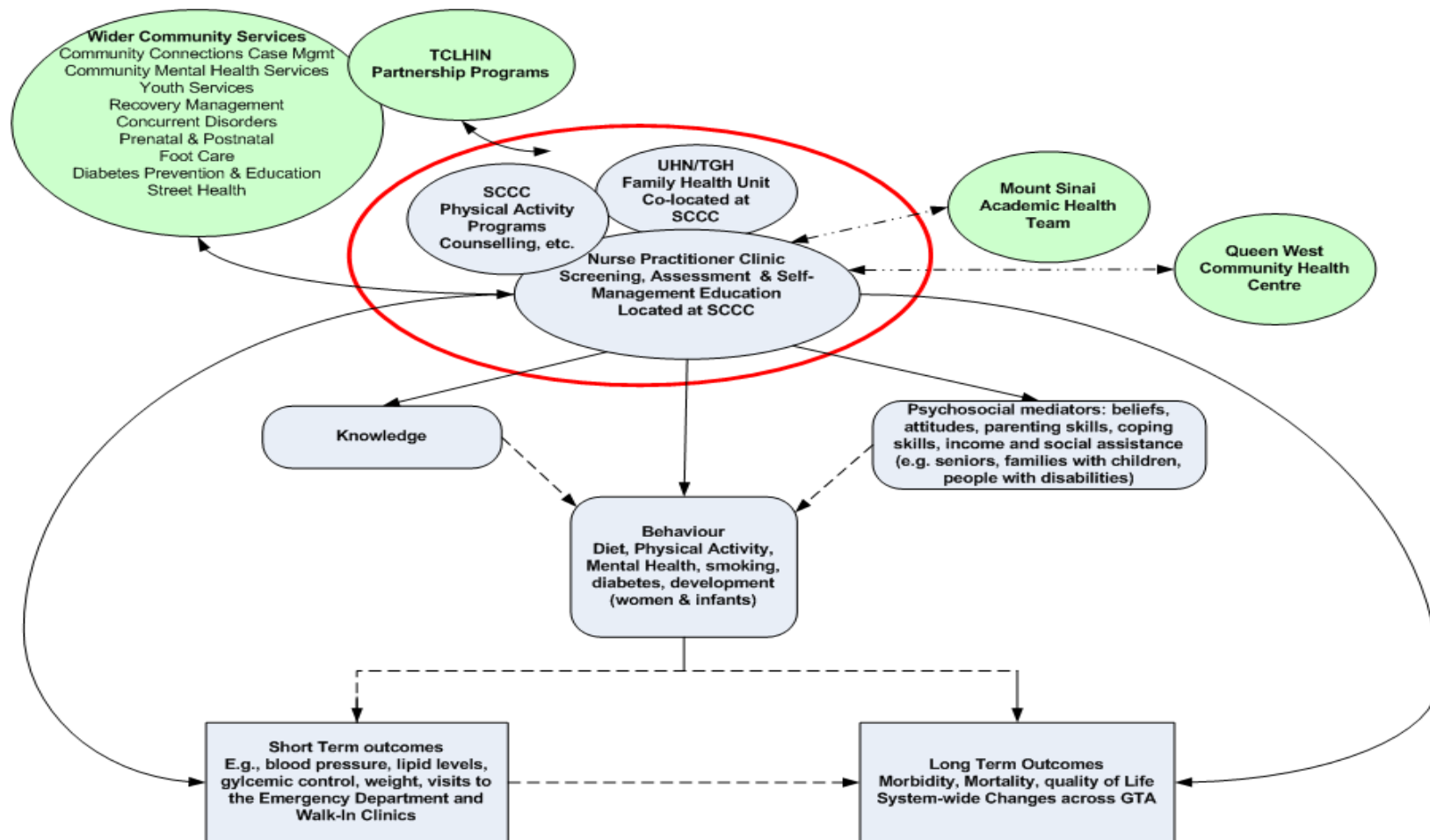


# Scenario 1 – Nurse Practitioner Led Clinic



Create a simulation that projects the resource cost savings related to PCS and shows the impact on ED visits

# Family Health Team + Nurse Led Practitioner Clinic Pilot – 12 months



# Type of Project: Future Scenario Planning

## Improving Outcomes for Children & Youth Mental Health Services

### Business Challenge

To increase access to children, youth and their families to mental health and addiction services across SW Ontario. Evaluate the duplication of resources, activities and eliminate and/or reduce the fragmentation and hand-offs between providers to ensure continuity of services for families accessing mental health services. Identify opportunities for new models of care and partnerships. Explore opportunities for leveraging resources and workforce optimization. Additionally, the system wide costs were difficult to measure given the disparate data systems, multiple organizations, vast array of providers and funding streams (e.g. health, justice, education, social services, housing)

### Project Approach

- Multi-provider (30 CYMH agencies) + 2100 front line staff + 9 Children Aid Societies, + 7 inpatient psychiatric hospitals/units + 5 emergency departments
- Technology enabled collaboration (Think Tank) used to collect front line staff challenges, family experiences and prioritization of challenges
- Scenario planning explored and implemented to drive mind-set shifts to explore resetting their model of care
- Used SG to test new approaches and improvements

### Client Benefits

- Increased awareness for the need to rethink partnerships, services and delivery mechanisms
- Five agencies amalgamated to deliver centralized services leveraging resources, funding and workforce
- System-wide standardized approach to assessments across government agencies (e.g. health, social services, education and justice)
- Increased use of tele-health for access to psychiatric assessments and evaluations



File Home Data and Rules Insert View Visual Logic Advanced Developer Help

Run For: 1 years

Run Step Speed: Run Multiple Runs Results Manager Chart Selected Custom Reports Export Results Income Statement Costs By Work Type Duplication Wizard Copy Find Go to feature Go

Connection Tools

- Edit Routing Arrows
- Show Routing Arrows
- Options >>

Building Blocks

- Start Point
- Queue
- Activity
- End
- Resource

Advanced Building Blocks

- Value Stream Mapping

## REFERRAL

activity 1

SIMUL8 - Income Statement

Costs	\$ 14,124.81
Revenue	\$ 0.00
Profit	\$ -14,124.81

Main

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66%

# Screenshot of the Simulation Results Report

## Intake Process Timings

Process	Average Timing (mins)
Screening	7
Case Creation	3.5
BCFPI	40
Case Assignment	7.5
Appropriateness of Fit	15
Red Flags	10
CFT Case Assigned	12.5
F2F Appointment Coordination	7.5
Case Close out	5

## Initial Assessment Process Timings

Process	Average Timing (mins)
Initial F2F Meeting at Agency	67.5
Assessment Meetings	67.5
Red Flag Follow Up	30

## Pre-Admission Process Timings

Process	Average Timing (mins)
Pre Admission Case Conference	90
Admin Support	30
Clinical Formulation Report and Update	60
MDT Meeting	90
Other Clinical Services or Consults	67.5
Documentation	20
Admission Meeting	60
Placement Discussion	20
Parental Decision	0
Family Accepted	6
Orientation Meeting	90

## Admission Process Timings

Process	Average Timing (mins)
Completion of Admission Package	90
Child in Room	37.5
Admin Documentation	165

## Treatment Delivery Process Timings

Process	Average Timing (mins)
Communication	12.5
Document Mgmt	90
Med Admin	15
Child Daily Routine	10
Facility Mgmt	90
Medical Appts	60
Case Reviews	18
Case Mgmt	25
Other Referrals	10

## Discharge, Transition, Follow-up Process Timings

Process	Average Timing (mins)
Discharge Planning	120
Discharge Case Conference	75
Discharge Documentation	37.5
Day of Discharge	30
Follow Up	30



☒ Retain Format

# Potential Opportunities for System Reinvestment

Process	Evidence	Possible Solutions	Potential Benefits
Referral  <b>Entry Points average 22 1300 Children Placed in Residential Services Est. 53K days of service</b>	Multiple Eligibility Criteria Distinct Records Data Disparity Service Fragmentation Service Duplication Multiple hand-offs Significant bottlenecks/delays Multiple Access Points  <b>20-30% non-value activities Variation in Screening Tools</b>	Shared Records Agreed Standards Common Data Set Collaborative Practices Standardized Decision Making Standardized Care Pathways	Integrated Service Processes Reduced Waiting Times Optimized Resources Shared Information Aligned Capacity and Demand Appropriate Referrals  <b>Cost-Avoidance of approximately 8%</b>
Intake  <b>Average wait time 2-4 wks</b>  <b>Skill Variation Exists</b>	Variation between services (e.g. community versus residential placements) Data collection of MCYS screening and assessment tools not standardized Resource duplication across the continuum Silos Professions and practices <b>Single Point Access – 2-4 hours per Agency reviewing planned cases add 4-6 weeks to service user waiting time</b>  <b>40% of resource time attributed to non-direct activities/documentation</b>	Agreement to vision for client pathways Standardized eligibility and prioritization criteria Common metrics Standardized approach to waiting times and reporting	Increased accountability and transparency Responsiveness to families, children and youth Cross-sector approach to appropriate use of resources Reduced wait times  <b>Potential savings – 28% intake activity steps considered non-value</b>

**\$500K**

**\$1.7M**

# Learning from the collaboration





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